

(FREE UNOFFICIAL TRANSLATION)

## **APPENDIX B**

# **LICENSE CONTRACT MODEL FOR HYDROCARBON EXPLORATION AND EXPLOITATION**

(The text is contained in the website PERUPETRO in the window  
Contract Model)

**LICENCE CONTRACT FOR HYDROCARBON EXPLORATION AND EXPLOITATION  
IN BLOCK XXX**

**PERUPETRO S.A.  
WITH  
OIL COMPANY**

**INDEX**

PRELIMINARY CLAUSE	GENERAL POINTS
CLAUSE ONE	DEFINITIONS
CLAUSE TWO	PURPOSE OF THE CONTRACT
CLAUSE THREE	TERM, CONDITIONS & GUARANTY
CLAUSE FOUR	EXPLORATION
CLAUSE FIVE	EXPLOITATION
CLAUSE SIX.	SUBMISSION OF INFORMATION & STUDIES
CLAUSE SEVEN	SUPERVISION COMMITTEE
CLAUSE EIGHT	ROYALTY & VALUATION
CLAUSE NINE	TAXES
CLAUSE TEN	CUSTOMS DUTIES
CLAUSE ELEVEN	FINANCIAL RIGHTS
CLAUSE TWELVE	EMPLOYEES
CLAUSE THIRTEEN	ENVIRONMENTAL PROTECTION AND COMMUNITY RELATIONS
CLAUSE FOURTEEN	CONSERVATION OF HYDROCARBONS & LOSS PREVENTION
CLAUSE FIFTEEN	TRAINING & TECHNOLOGY TRANSFER
CLAUSE SIXTEEN	ASSIGNMENT AND ASSOCIATION
CLAUSE SEVENTEEN	ACT OF GOD OR FORCE MAJEURE
CLAUSE EIGHTEEN	ACCOUNTING
CLAUSE NINETEEN	MISCELLANEOUS
CLAUSE TWENTY	NOTICES & COMMUNICATIONS
CLAUSE TWENTY-ONE	SUBMISSION TO PERUVIAN LAW AND DISPUTES RESOLUTION
CLAUSE TWENTY-TWO	TERMINATION
APPENDIX "A"	DESCRIPTION OF CONTRACT AREA
APPENDIX "B"	MAP OF CONTRACT AREA
APPENDIX "C-1" a "C-X"	LETTERS OF GUARANTEE FOR THE MINIMUM WORK PROGRAM
APPENDIX "D"	CORPORATE GUARANTEE
APPENDIX "E"	ACCOUNTING PROCEDURE
APPENDIX "F"	EXPLORATION WORK UNITS - TABLE OF EQUIVALENCIES
APPENDIX "G" (*)	BOND OFFER LETTER FOR TECHNICAL BID

## LICENSE CONTRACT FOR HYDROCARBON EXPLORATION AND EXPLOITATION - BLOCK .....

### PERUPETRO S.A. WITH OIL COMPANY

#### PRELIMINARY CLAUSE.- GENERAL POINTS

- I. PERUPETRO participates in compliance with Law N°26221 to enter into this License Contract for Hydrocarbon Exploration and Exploitation in Block ...
- II. “In situ” hydrocarbons are the property of the State. The ownership rights over extracted hydrocarbons are transferred from PERUPETRO to the Contractor on the Signature Date, in accordance with the provisions of the Contract and under the terms of Article 8, Law N° 26221.  
  
The Contractor shall pay the State, through PERUPETRO, a cash royalty at the times and under the conditions set forth in the Contract.
- III. In accordance with the provisions of Article 12°, Law 26221, the Contract is governed by Peruvian private law and the provisions of Article 1357 of the Civil Code apply.
- IV. For all purposes relative to and derived from the Contract, the Parties agree that the headings of the clauses are irrelevant to the interpretation of their content.
- V. Any reference to the Contract includes the Appendixes. In the event of discrepancy between the Appendixes and the provisions contained in the body of the Contract, the latter shall prevail.

#### CLAUSE ONE.- DEFINITIONS

The definitions agreed by the Parties in this clause are aimed at given the required meaning to the terms used herein and these meanings shall be the only ones accepted in interpreting the Contract, unless the Parties expressly agree otherwise in writing.

The terms defined and used herein, whether singular or plural, shall be capitalized in the first letter and shall have the following meanings:

##### 1.1 **Affiliate**

Any entity, fifty per cent (50%) or more of voting share capital of which is owned, either directly or indirectly, by PERUPETRO or the Contractor, or any entity or person who owns, either directly or indirectly, fifty per cent (50%) or more of the voting share capital of PERUPETRO or the Contractor, or any entity, fifty per cent (50%) or more of whose voting share capital of which is owned, either directly or indirectly, by a shareholder or share holders who owns or own, either directly or indirectly, fifty per cent (50%) or more of the voting share capital of PERUPETRO or the Contractor.

##### 1.2 **Year**

A period of twelve (12) consecutive months, using the Gregorian Calendar, counted from a specific date.

##### 1.3 **Contract Area**

The area described in **APPENDIX “A”** and shown in **APPENDIX “B”**; known as Block ....., located between the Provinces of ....., with an extension of ..... hectares.

The Contract Area shall be redefined after excluding those areas released by the Contractor under the terms of the Contract.

In the event of any discrepancy between **APPENDIX “A”** and **APPENDIX “B”**, **APPENDIX “A”** shall prevail.

**1.4 Barrel**

Is the unit of measurement for Liquid hydrocarbons consisting of forty two (42) United States gallons at a temperature of sixty degrees Fahrenheit (60° F) and sea level pressure, without water, mud or other sediments (BS&W).

**1.5 Btu**

British Thermal Unit. Is the unit of measurement of the quantity of heat required to raise the temperature of one pound of water by one degree Fahrenheit, equivalent to 1055.056 Joules.

**1.6 Act of God or Force Majeure.**

Includes, among others: fires, earth tremors and earthquakes, tidal waves, land slides, avalanches, floods, hurricanes, storms, explosions, unforeseeable events, wars, guerrilla actions, sabotage, civil strife, blockades, unavoidable delays in transport, strikes and stoppages, the unavailability, even when foreseen, of adequate facilities for the transport of materials, equipment and services, as well as the authorizations, approvals, licenses and permits in charge of the competent authorities; or any other event whether similar to or different from those specified herein, which cannot be reasonably controlled or foreseen or, when foreseen, cannot be avoided.

**1.7 Supervisory Committee**

The entity made up by the Parties, through which PERUPETRO verifies and coordinates compliance with and execution of the Contract, whose conformation and powers are set forth in Clause Seven.

**1.8 Technical Conciliation Committee**

A temporary body, formed to decide on discrepancies arising from the Operations, which shall be established in accordance with the provisions of section 21.2 of the Contract.

**1.9 Condensates**

Liquid hydrocarbons formed by the condensation of Hydrocarbons separated from Natural Gas, as a result of changes in pressure and temperature when Natural Gas is extracted from the Reservoir, or in one or more stages in the compression of Natural Gas. Remains liquid at the atmospheric temperature and pressure.

**1.10 Fiscalized Condensates**

Condensates produced in the Contract Area and measured at the Production Fiscalization Point.

**1.11 Contractor**

OIL COMPANY, recorded in the Public Hydrocarbons Registry under entry A00001 Page N° XXXXXX of the Book of Operations Contractors.

## **1.12 Contract**

This agreement between the Parties, which stipulates the terms and conditions contained in this document and the appendices which form part thereof, including additional agreements which may be arrived at by the Parties by virtue of this document and any modifications thereto in accordance with the law.

## **1.13 Declaration of Commercial Discovery of Hydrocarbons**

It is the Contractor's written submission to PERUPETRO SA, through which states that made the discovery of Hydrocarbon reserves, which in the opinion of the Contractor allows commercial exploitation.

## **1.14 Development**

The execution of any activity appropriate to the Production of Hydrocarbons, such as: drilling, completion and deepening of wells, the design, construction and installation of equipment, pipelines, storage tanks and other installations, including the use of artificial production methods and primary and improved recovery systems, in the Contract Area and outside it when necessary.

This includes the construction of the Transport and Storage Systems, facilities at the Production Fiscalization Point of the Main Pipeline and if applicable, primary distillation plants for the manufacture of products to be used in the Operations, or Natural Gas Processing Plants.

## **1.15 Day**

A period of twenty four (24) hours which starts at zero hours (00:00) and ends at twenty four hours (24:00).

## **1.16 Business Day**

All days from Monday to Friday, except those days declared either total or partial holidays in the city of Lima, by the competent authority.

## **1.17 Dollar or US\$**

The currency unit of the United States of America.

## **1.18 Main Pipeline**

A main pipeline which the Contractor may build and operate and which, starting at the end of the Transport and Storage System, carries the Hydrocarbons produced in the Contract Area to a third party property point, to a sale or export point or to a Production Fiscalization Point without prejudice to the approval described in section 2.3, if applicable. It may include measurement points connected to the pipeline, any necessary storage and shipping areas, secondary pipelines, pumping or compression stations, communications systems, roads for access and maintenance and any other installations necessary and required for the prompt and permanent conveyance of Hydrocarbons, including the design, construction, maintenance and equipment of all of the above. The open access to any Main Pipeline will be from the beginning of the Fifth Year (as a maximum) to be counted from the Date of Commencing Commercial Production.

## **1.19 Exploration**

The planning, execution and evaluation of all geological, geophysical, geochemical and other studies, as well as the drilling of Exploratory Wells and related activities necessary to discover Hydrocarbons, including the drilling of Appraisal Wells for evaluating Reservoirs discovered.

**1.20 Exploitation**

Development and/or Production.

**1.21 Date of Commencing Commercial Production**

The date of the first measurement of Hydrocarbons at the Production Fiscalization Point which gives rise to the payment of royalties.

Volumes produced for testing and other purposes agreed specifically between the Parties are not included in this definition.

These volumes will be subject to the payment of royalties unless they are not commercialized.

**1.22 Signature Date**

The .....day of ..... of 20...., on which PERUPETRO and the Contractor sign the Contract.

**1.23 Effective Date**

The date within the sixty (60) Days after the Signature Date in which the Contractor shall begin Operations.

**1.24 Fiscalization**

Activities which, according to legal dispositions and technical standards, are carried out by the Supervisory Body of Investment in Energy (OSINERG) over the Exploration and Exploitation activities executed by the Contractor.

**1.25 Natural Gas**

A mixture of hydrocarbons found in a gaseous state or in solution with oil under initial reservoir conditions. Includes Associated Natural Gas and Non-associated Natural Gas.

**1.26 Associated Natural Gas**

Natural Gas produced with the Liquid Hydrocarbons of the Reservoir.

**1.27 Fiscalized Natural Gas**

Natural Gas produced in the Contract Area and measured at a Production Fiscalization Point.

**1.28 Non-associated Natural Gas**

Gas occurring in a reservoir where, under initial conditions, Liquid Hydrocarbons are not present.

**1.29 Hydrocarbons**

Any organic compound, whether gaseous, Liquid or solid, which consists principally of carbon and hydrogen.

**1.30 Fiscalized Hydrocarbons**

Hydrocarbons produced in the Contract Area and measured at a Production Fiscalization Point.

**1.31 Liquid Hydrocarbons.**

It is the Oil, Condensates and generally all those Hydrocarbons that under atmospheric conditions of temperature and pressure, remain in a Liquid state at the site of their measurement, including those Hydrocarbons that are in a Liquid state at a temperature higher than the atmospheric temperature.

### **1.32 Fiscalized Liquid Hydrocarbons**

They are the Liquid Hydrocarbons produced in the Contract Area and measured at a Point of Fiscalization of the Production.

### **1.33 Law N° 26221**

Law N° 26221 – Consolidated Amended Text of the Organic Law of Hydrocarbons, approved by Supreme Decree N° 042-2005-EM, extensions, regulations and amendments included.

### **1.34 NGL or Natural Gas Liquid**

Liquid hydrocarbons obtained from the Natural Gas composed by mixtures of ethane, propane, butane and other heavier hydrocarbons.

If ethane is recovered, this will be considered as NGL.

### **1.35 Fiscalized NGL or Fiscalized Natural Gas Liquids**

The Natural Gas liquids measured at a Point of Fiscalization of the Production.

### **1.36 Month**

Period counted from any Day in a calendar month which ends on the Day before the same Day of the following calendar month or, if there is no such day, the last day of said month.

### **1.37 MPC**

One thousand (1000) standard cubic feet (sfc). One (1) SCF is the volume of gas necessary to fill a space of one (1) cubic foot at 14.6959 pounds per square inch absolute pressure at a temperature of sixty degrees Fahrenheit (60° F).

### **1.38 Operations**

All exploration and exploitation and all other activities concerning the Contract or relating to the implementation thereof.

### **1.39 Parties**

PERUPETRO and the Contractor..

### **1.40 PERUPETRO**

PERUPETRO S.A., is the Private Law State Company from the Energy and Mines Sector, created by Law N°26221.

### **1.41 Oil**

Hydrocarbons which, under initial temperature and pressure conditions in the Reservoir are in the Liquid state, and which are mainly kept in liquid state under atmospheric conditions; not including Condensates, Natural Gas Liquids or Liquefied Natural Gas.

### **1.42 Fiscalized Oil**

Oil produced in the Contract Area and measured at a Production Fiscalization Point.

**1.43 Heavy Oil**

Liquid hydrocarbons, which by its density and viscosity required for its Exploitation the use of unconventional methods and/or, for its transport, requires heating processes or other procedures, excluding mixed with oil produced in the same field, that results as light Oil.

**1.44 Appraisal Well**

A well drilled to evaluate the Hydrocarbon Reservoirs discovered.

**1.45 Development Well**

A well drilled to extract the Hydrocarbons discovered.

**1.46 Exploratory Well**

A well drilled for the purpose of discovering a new Reservoir or to determine the stratigraphy of an area, as well as the wells drilled in the structural culminations which are geologically separated from the part of the structure previously studied.

**1.47 Production**

All activities in the Contract Area, or outside it if necessary, for the purpose of extracting and handling Hydrocarbons, including the operation and recompletion of wells, the installation and operation of equipment, pipelines, Transport and Storage System, Main Pipeline treatment and measurement of Hydrocarbons, and all methods of primary and improved recovery.

**1.48 Production Fiscalization Point**

Place or places to be agreed between the Parties, located inside or outside the Contract Area, where volumetric measurements are taken, the water and sediment content determined and other measurements made in order to determine the volume of Fiscalized Hydrocarbons, in accordance with the respective AGA, API and ASTM standards.

**1.49 Reservoir**

Underground stratum or strata, forming part of a Field, which are producing or have been shown to be capable of producing Hydrocarbons, and which have a common pressure system throughout.

**1.50 Transport and Storage System**

System of pipelines, pumping stations, compression stations, storage tanks, river facilities, delivery systems, roads, other facilities and all other means necessary and useful for the transportation of the Hydrocarbons produced in the Contract Area to a Production Fiscalization Point, (or to a Main Pipeline) or to a pipeline belonging to third parties, including the design, construction, maintenance and equipment of all the above.



**1.51 Subcontractor**

Any individual or body corporate, whether Peruvian or foreign hired by the Contractor to provide services related to the Operations.

**1.52 Supervision**

Activities carried out by PERUPETRO to verify compliance with the Contractor's obligations.

**1.53 Taxes**

Taxes and contributions set forth in the Tax Code.

**1.54 Exploratory Work Units (EWU)**

They are numerical values representing exploration activity listed in the Minimum Work Program.

**1.55 Term of the Contract**

Period between the Date of Signing and the end of the term established in section 3.1 of the Contract.

**1.56 Field**

Surface below which one or more Reservoirs exist which are producing or have been shown to be capable of producing Hydrocarbons.

**CLAUSE TWO - PURPOSE OF THE CONTRACT**

**2.1** PERUPETRO authorizes the Contractor to carry out the Operations, in accordance with Law N° 26221, pertinent legislation and the provisions of the Contract, with the common purpose of discovering and producing Hydrocarbons in the Contract Area.

**2.2** The Contractor shall have rights of ownership over the Hydrocarbons produced from the Contract Area, in accordance with the provisions of Preliminary Clause, paragraph II.

**2.3** The Contractor shall carry out the Operations in accordance with the terms of the Contract, either directly or through Sub-contractors. Field operations outside the Contract Area require the approval of PERUPETRO.

**2.4** PERUPETRO shall carry out the Supervision of the Operations according to law and in agreement with the Contract.

OSINERGMIN shall carry out Fiscalization activities according to Law.

**2.5** Representatives of PERUPETRO shall carry out Supervision at any time, with prior notification; they must identify themselves and obtain authorization from PERUPETRO. The Contractor shall provide all facilities reasonably possible in the Operations to allow the representatives to carry out their duties, which shall not interfere with the Operations.

Costs and expenditures corresponding to the representatives of PERUPETRO shall be borne by PERUPETRO.

**2.6** The Contractor shall provide, and be responsible for, all technical, economic and financial resources required for the execution of the Operations.

### CLAUSE THREE - TERM, CONDITIONS & GUARANTY

- 3.1** The Hydrocarbons exploration phase shall last seven (7) years, which can be extended according to Law. This period is counted from the Effective Date, unless this term varies in accordance with other provisions contained in the Contract.

The Oil exploitation phase is the term remaining after the end of the exploration phase until the completion of the term of thirty (30) years from the Effective Date unless this term varies in accordance with other provisions contained in the Contract.

The exploitation phase for Non-associated Natural Gas and Non-associated Natural Gas and Condensates is the time remaining after the end of the Exploration phase until the completion of forty (40) years, from the Effective Date unless this term varies in accordance with other provisions contained in the Contract.

- 3.2** The exploration phase is divided into (X) periods:

Sub-Section	Period	Duration
3.2.1	First Period	xxx (xx) months, counted from the Effective Date.
3.2.2	Second Period	xxx(xx) months, counted from the end of the period specified in sub-section 3.2.1
3.2.3	Third Period	xxx (xx) months counted from the end of the period specified in sub-section 3.2.2
3.2.x	X Period	xxx (xx) months counted from the end of the period specified in sub-section 3.2.(X-1)

- 3.3** During the exploration phase the Contractor shall notify PERUPETRO of its intention to continue with the following period, thirty (30) Days before the end of the period in progress, so long as the Contractor has not committed the termination cause foreseen in sub-section 22.3.1. Termination for such cause will origin the corresponding guaranty executed.
- 3.4** If, during the periods indicated in section 3.2, the Contractor is prevented for economical or technical reasons duly substantiated from completing the respective minimum work program, it may extend the said periods up to a maximum of six (6) Months provided that it has requested authorization from PERUPETRO for such extension at least thirty (30) Days before the end of the period in progress, and the reasons stated in the request have been proven and accepted by PERUPETRO. In this case, the Contractor shall, before the end of the period in progress, provide a new guaranty or extend the existing guaranty to cover the new term, in accordance with the provisions of section 3.10. In case these extensions result in the extinction of the term of the last exploration phase period, and the Contractor decides to continue with the exploration works, obligations for such period shall be complied during an extension of the exploration phase to be agreed within the Parties, according to Law.

After the fulfilment of the minimum program obligations of the current period, with in the correspondent term established in section 3.2, and after having used the extension, referred in the above paragraph, if applicable, as long as that obligation has been the drilling of at least one Exploratory Well; the Contractor could request an extraordinary term up to a maximum of six (6) months, , to re-evaluate all the

information and results obtained until that period, with the purpose of preparing and integral and complete survey in order to take the decision of going through the next period.

Approvals, referred to in this section, shall be granted at the criteria of PERUPETRO.

- 3.5** The exploration phase may continue, at the Contractor's discretion, after the Date of Commencement of Commercial production until the end of that phase as indicated in section 3.1. In this case the provisions of section 10.3 shall apply until the end of the exploration phase. At the same time, the straight-line method of depreciation referred to in section 9.6 shall be applied from the Date of Commencement of Commercial Extraction.
- 3.6** If the Contractor makes one or more Hydrocarbon discoveries during any period of the exploration phase which is, or are, not commercial solely for reasons of transport, it may request a retention period of up to five (5) years for the Field or Fields discovered, in which to make transport of the production possible.

The right to such a retention is subject to at least the following requirements:

- a) That the Contractor can prove to the satisfaction of PERUPETRO, that the volumes of the Hydrocarbons discovered in the Contract Area are insufficient to justify the construction of a Main Pipeline.
  - b) That the aggregation of discoveries in adjoining areas and in that of the Contractor are insufficient to justify the construction of a Main Pipeline, and;
  - c) That the Contractor can demonstrate on economic grounds that the Hydrocarbons discovered cannot be transported from the Contract Area to a place where they can be sold, by any means of transportation.
- 3.7** If the Contractor makes a discovery of Non-associated Natural Gas or Non-associated Natural Gas and Condensates during any period of the exploration phase, it may request a retention period of up to ten (10) years for the Field or Fields discovered, in which to develop the market.
- 3.8** If the Contractor discovers Oil and a Non-associated Natural Gas or Non-associated Natural Gas and Condensates during any period of the exploration phase, and the conditions described in sections 3.6 and 3.7 apply, the Contractor may request a retention period for Oil and another for Non-associated Natural Gas or Non-associated Natural Gas and Condensates, for the purposes indicated in the said paragraphs.
- 3.9** The retention periods referred to in sections 3.6 and 3.7, extend the term of the Contract by a period equal to the retention period granted by PERUPETRO.

The retention period shall be established in writing. The Contractor shall request the retention period and submit supporting documentation to PERUPETRO, including a schedule of activities to be carried out. Every six months, from the beginning of the retention period and the time it takes for this, the Contractor is required to submit a progress report schedule and compliance with the requirements set out in section 3.6.

The exploration phase shall terminate at the beginning of the retention period. The exploitation phase shall commence with the declaration of a Commercial Discovery during this period.

The granting of the retention periods referred to in sections 3.6 and 3.7 and their duration shall be determined at the criteria of PERUPETRO, such not affecting or diminishing the obligation of the fulfilment of the work minimum program of the current exploratory phase.

- 3.10** The Contractor shall guarantee fulfilment compliance of each minimum work program for each period of the exploration phase, in accordance with the provisions of sections 3.2 and 4.6, through a joint and several guaranty, which shall exclude the requirements that remedies be exhausted against the Contractor prior to executing on the guarantee, and which shall be unconditional irrevocable and automatically executable in Peru. Such guaranties shall be issued by a duly qualified entity of the financial system domiciled in Peru and accepted by PERUPETRO. PERUPETRO may request the Contractor to substitute a guaranty and the Contractor must provide a new guaranty no later than fifteen (15) Business Days after receipt of the request from PERUPETRO.

The amount of the guaranty for the minimum work program for each exploration period, will be the amount indicated in **APPENDIXES “C-1” to “C-X”**, which will be the result from multiplying the equivalence in dollars established in **APPENDIX “F”** by the number of Exploration Unit Works corresponding for each period, referred in sub-section 4.6

The guaranty for each minimum work program shall be issued with the form indicated in **APPENDIXES “C-1” to “C-X”**, as it may correspond.

The guaranties for the minimum work program of each one of the periods of the exploration phase referred in sub-section 4.6 shall be delivered to PERUPETRO before the commencement of each period. If not, the provisions of sub-section 22.3.3 shall apply. The guaranty corresponding to the minimum work program of the first period shall be delivered on the Signing Date.

In case of extension of the terms of the exploration phase periods, the guaranties shall be replaced or extended by the Contractor, before the commencement of the corresponding extension. On the contrary, the approval granted by PERUPETRO S.A. to the extension requested by the Contractor, will remain without effect.

The guaranty for the minimum work program for each period of the exploration phase shall remain in force for a term which exceeds that of each minimum work program by thirty (30) Business Days.

If any of the guaranties delivered by the Contractor are not maintained in effect for the term established, the Contractor must provide a new guaranty or extend the existing guaranty, no later than fifteen (15) Business Days after receipt by the Contractor of PERUPETRO's notification. If not, the provisions of sub-section 22.3.3 shall apply.

On compliance with the obligations covered by each guaranty, PERUPETRO shall immediately return the corresponding guaranty to the guarantor through the Contractor.

Execution of any guaranty shall have the effect of discharging the Contractor from its obligation to carry out the minimum work program, without affecting application of the provisions of sub-section 22.3.1.

**3.11 THE OIL COMPANY HEADQUARTERS, participates to provide the corporate guaranty set forth in **APPENDIX “D”**.**

The corporate guaranty shall be effective whilst the Contractors obligations are enforceable, included in **APPENDIX “D”**. The provisions of sub-section 22.3.5 shall apply if, on occurrence of any event which affects its validity or nature, the Contractor fails to provide a replacement within a period of fifteen (15) Business Days following the reception by the Contractor of the notification of PERUPETRO requesting the replacement.

**CLAUSE FOUR - EXPLORATION**

**4.1** The Contractor shall commence Exploration activities starting on the Effective Date.

**4.2** The Contractor may relinquish the entire Contract Area, without penalty, by notifying PERUPETRO at least thirty (30) Days in advance, provided that it has completed the minimum work program of the period of the exploration phase in progress.

If the Contractor relinquish the entire Contract Area, abandons it or fails to complete the corresponding minimum work program within the term of the period in progress, without giving technical reasons which are approved by PERUPETRO, the latter shall execute the guaranty, without affecting application of the provisions of sub-section 22.3.3.

The Contractor may make partial relinquishments of the Contract Area by notifying PERUPETRO at least thirty (30) Days in advance, without incurring a fine or other penalty, but this shall not affect or diminish its obligation to complete the minimum work program for the period of the exploration phase in progress.

The Parties shall leave a record of the areas relinquished by the Contractor in the form of a Minute of the Supervision Committee.

The Contractor may continue to make use of the surface of the areas relinquished on which facilities related to the Operations have been built.

**4.3** During the execution of the Contract relinquishments will be performed as follows:

- a)** At least twenty (20%) per cent of the original Contract Area at the end of the first period described in sub-section 3.2.3 and at least twenty (20%) per cent of the original Contract Area at the end of the XXX period referred to in sub-section 3.2...
- b)** At the end of the XXXX period described in sub-sections 3.2.X, the Contractor shall have relinquished at least fifty per cent (50%) of the original Contract Area, including for such purposes the relinquishment performed according preceding literal a); unless the Contractor pledges himself to perform exploration activities, according to what is established in the following literal c).

c) At the end of the exploration phase, Contractor shall keep the remaining Contract Area, to which the Contractor has not relinquished, not included in the following literal d) for which he must pledge himself to drill one (01) Exploratory Well or perform five (5) each two (2) years.

d) In the event the Contractor decides not to continue executing the exploration activities described in literal c), or in the event he does not fulfil such pledge, and without detriment of the application of the respective contractual provisions, he will keep only the Fields discovered plus a surrounding area of five (5) kilometres up to the boundary of the Contract Area.

4.4 For the purposes of sections 4.2 the Contract Area has been divided into rectangular parcels, as far as possible with an area of twenty thousand hectares (20,000.00 has.) and if this is not possible, with a different area. It is not necessary for the areas released by the Contractor to be adjoining.

4.5 All the areas relinquished by the Contractor, including Fields within such areas, shall revert to the State at no cost to the State or to PERUPETRO.

4.6 The minimum work program for each of the periods of the exploration phase is as follows:

Subsection	Period	Activity
4.6.1	1st Period	XXX EWU or activity
4.6.2	2nd Period	XXX EWU or activity
4.6.3	3rd Period	XXX EWU or activity
4.6.X	"X" Period	XXX EWU or activity

In order to comply with the obligations described in this paragraph, the following must be taken into account:

a) In case of the recording of 2D seismic lines, the corresponding kilometres will be counted from the initial shot point to the final shot point of each seismic line.

In case of the recording of 3D seismic lines, the corresponding square kilometres will be determined by the surface area covered by the executed program.

b) The exploration work units referred in this paragraph will be fulfilled according to the table of equivalencies established in **APPENDIX "F"**.

c) In case of Drilling Exploratory Wells, exploration work units to be credited for future work will be determined under APPENDIX "F" on the basis of the difference between the final depth reached and the depth set out in paragraph 4.7.

d) Before the beginning of each period of the exploration phase the Contractor shall inform PERUPETRO in detail about the scheduled exploration activities in order to fulfil with the number of exploration work units committed for such period. The Contractor shall inform PERUPETRO any modification of the contents of such program through a supporting technical report, before its

execution. In case the modification refers to switching the obligation of drilling a exploratory well by other exploration activities, according the equivalences table of Appendix “F”, prior approval of PERUPETRO will be necessary.

- 4.7** The Exploratory Wells to be drilled in compliance of the minimum work program, referred to in section 4.6, shall be considered drilled and, therefore, the Contractor's obligations fulfilled, when a minimum vertical depth (TVD) of ..... thousand meters (X,000), measured from the surface, or a minimum of fifty (50) meters into the Formation, agreed within the parties, before starting the drilling of any Exploratory well, is reached.

Furthermore, if during drilling of any of the Exploratory Wells corresponding to the work minimum program, referred to in section 4.6, geological or mechanical problems arise which cannot be overcome, the Contractor may request PERUPETRO to recognize that its obligation to drill has been complied with, by submitting a supporting technical report for the approval of PERUPETRO.

- 4.8** If the Contractor decides to declare a Commercial Discovery, it shall notify PERUPETRO of its declaration and submit an “Initial Development Plan” to make viable the Exploitation of the Hydrocarbons discovered, no later than one hundred and eighty (180) Days after making the declaration. This Plan shall include the following:

- a) Geological evaluation and interpretation of all reservoirs subject to development.
- b) Physical and Chemical features of Hydrocarbons discovered and percentage of associated products and impurities contained therein.
- c) Estimates of proved reserves, probable and possible, including rock and fluid parameters used for the estimates. Estimated production profiles during the Term of the Contract for one or several reservoirs.
- d) Development schedule, including, the estimated number of Development Wells and its production capacity, as well as water and gas injection wells if it is the case.
- e) Transport and Storage System and Production Fiscalization Points. If it is the case, separation plants or upgrading.
- f) Main Pipeline projected, if applicable.
- g) Safety and social-environmental measures
- g) Tentative schedule of work to be carried out.
- h) The period which will elapse before the Date of Commencement of Commercial Production.
- i) Economic evaluation, including hydrocarbons prices and production and operation costs, for the most likely scenery, and alternative sceneries relevant. It must include investment, expenses and specific cost estimates for

the Exploitation of Commercial Discovery, as well as any other information considered suitable by the Contractor.

- 4.9** PERUPETRO must advise the Contractor of its comments on the “Initial Development Plan” within sixty (60) Days of having received it. It may question the Date of Commencement of Commercial Production if this is not reasonable. In the event of dispute, provisions established in section 21.2. shall apply.
- 4.10** If the Contractor makes a declaration of Commercial Discovery, it shall be obliged to commence Development no later than one hundred and eighty (180) Days following the expiration of the sixty (60) Days period indicated in section 4.9 of the Contract.

A declaration of Commercial Discovery does not imply the reduction or suspension of obligations under the minimum work program.

- 4.11** Development of the Hydrocarbons discovered shall be carried out in accordance with the work program submitted by the Contractor to PERUPETRO in accordance with the provisions of section 5.3.

The Parties agree that when appropriate and necessary, the terms for submission of the “Initial Development Plan” or the annual work program, may be adjusted, extended or modified. For this purpose, the Contractor shall submit its proposals to PERUPETRO so that agreement on such adjustment, extension or modification can be reached.

- 4.12** The end of the exploration phase shall not affect any of the terms and periods for the above mentioned procedures which may be in progress at the time of produced such expiration.
- 4.13** In exceptional cases, which make unfeasible the fulfilment of the obligations and/or terms of the work minimum program periods established in sections 4.6 and 3.2 respectively, and upon request of the Contractor, via the submission of a supporting report obligations of the work minimum program periods could be replaced, and the terms extended, as well as PERUPETRO accepts and approves the Contractor's request. In any case, such replacement shall modify the initial commitment of Exploration Work Units for the exploration phase, reducing obligations.

The above-mentioned changes accepted and approved by PERUPETRO in application of the procedure paragraphs, shall originate a revision of changes in the amounts and terms of the established guaranties; if applicable, the Parties shall calculate the new guaranties amounts and the Contractor shall comply to submit a new guaranty or shall extend the one in force, replacing it with the new amount term established, according to the requirements set forth in sections 3.4 and 3.10.

## **CLAUSE FIVE- EXPLOITATION**

- 5.1** The exploitation phase shall commence the Day after the end of the exploration phase, provided that a declaration of Commercial Discovery has been made during the exploration phase. However, the Contractor has the option of commencing the exploitation phase and ending the exploration phase earlier, on the Date of Commencement of Commercial Production. If a retention period applies, the exploitation phase shall commence once is made the declaration of Commercial Discovery.



- 5.2** The Contractor is obliged that the Date of Commencement of Commercial Production must take place within the period established in sections 4.8 and 4.9.
- 5.3** With an anticipation not less than sixty (60) days of the end of each calendar year from the submission of the Initial Development Plan, the Contractor shall submit to PERUPETRO, the following:
- a) An annual work program and detailed budget showing income, costs, expenditure and investment for the following calendar Year.
  - b) An annual work program and detailed budget showing income, costs, expenditure and investment for Exploration aimed at discovering additional reserves, if applicable.
  - c) A work program and projected income, costs, expenditure and investment covering Development and/or Production for the next five (5) calendar Years.

The Contractor may adjust or change such programs in the Supervision Committee.

- 5.4** In carrying out each work programs, the Contractor shall use the equipment and/or methods necessary and appropriate to allow operations evaluation and monitoring.
- 5.5** The Contractor is obliged to produce and recover the Hydrocarbon reserves in the Contract Area economically, in accordance with the programs referred to in this Clause Five and shall carry out this work in accordance with technical and economic principles generally accepted and employed in the international hydrocarbons industry.
- 5.6** The Contractor has the right to use the Hydrocarbons produced in the Contract Area in its Operations at no cost whatever, which are not considered in the royalty determination. At the same time, such hydrocarbons could be processed in primary distillation plants of the Contractor to be exclusively used in the Operations.

If the primary distillation plant is outside the Contract Area, the Parties will measure the volume of hydrocarbons to be processed at the plant and the volume of products produced for use as fuel, the difference of these volumes will be considered for purposes of determining the royalty.

- 5.7** The Contractor shall have the right to recover liquid Hydrocarbons from any Natural Gas which may be produced in the Contract Area and extract them at any stage of handling the said Natural Gas.

Liquids thus separated shall be considered as Liquids of Natural Gas for the purposes of determining the Contractor's royalty, except when, for economic or operational reasons, it is not possible to collect them, in which case they may be mixed with Oil and fiscalized together.

Natural Gas not used by the Contractor in the Operations in accordance with section 5.6, may be sold, re-injected into the Reservoir, or both, by the Contractor.

Natural Gas not used, nor sold or re-injected may be flared by the Contractor after obtaining authorization from the Ministry of Energy and Mines.

- 5.9** When a commercially exploitable Field or Fields extend continuously from the Contract Area to another area or areas, the Contractor and the contractors operating these other areas must reach agreement on a single Exploitation plan or common Exploitation plan. If agreement cannot be reached, the Ministry of Energy and Mines shall order the differences to be submitted to the technical conciliation committee referred to in article 32º, of Law N° 26221. The decision of this committee shall be binding.

At the same time, when one Field or Fields commercially exploitable are extended to adjacent areas not assigned to a contractor, or which are not in a process of negotiation or bidding and not being any environmental constraints, previous approval of PERUPETRO upon request of the Contractor, shall incorporate said adjacent areas into the Contract Area.

- 5.10** After drilling one (1) well, the Contractor must inform PERUPETRO when the well will be tested and the program to follow, if applicable. The well test shall be performed within the three (3) Months following to the end of drilling, unless that due to technical reasons, the Contractor requires a greater term to execute the test
- 5.11** PERUPETRO may at any time examine and test the equipment and measuring instruments used to measure the volume and determine the quality of Fiscalized Hydrocarbons..

The equipment and measuring instruments shall be periodically calibrated in accordance with applicable regulations. Representatives of PERUPETRO may be present during calibration.

- 5.12** In order to determine the volume and quality of Fiscalized Hydrocarbons, the Parties shall agree the equipment, the methods and the corresponding measuring procedures before the Date of Commencement of Commercial Production..:
- 5.13** For the production of heavy Oil in the Contract Area, it could be blended with light Oil produced out of the Contract Area. Such light Oil will be measured and fiscalized by the Parties in a measuring point at the entrance of the Contract Area.

The volume of such Hydrocarbons produced out of the Contract Area will be discounted from the volume of Fiscalized Hydrocarbons in the Contract Area in order to determine the royalty to be paid by the Contractor.

- 5.14** The formation water produced together with the hydrocarbons, must be re-injected from the start of commercial production.

## **CLAUSE SIX.- SUBMISSION OF INFORMATION & STUDIES**

- 6.1** The Contractor shall keep PERUPETRO permanently, promptly and regularly informed regarding the Operations, providing all information in the manner set forth in this clause and in any applicable legislation. It shall also provide information on other natural resources or archaeological remains found or discovered in the course of the Operations during the term of the Contract.

The technical information, studies, processed and unprocessed data as well as results provided by the Contractor to PERUPETRO in accordance with this Clause shall be of the best quality that has been obtained by the Contractor. If when securing information and results, methods or systems are used that solely belong to him or to

of any of his companies, it will not be obliged to disclose those methods or systems when he provided the information.

- 6.2** The Contractor must provide a copy of all the geological, geophysical and reservoir studies concerning the development of the Fields, prepared from technical information obtained in the Contract Area. The Contractor shall also provide any further explanatory information regarding such studies required by PERUPETRO.
- 6.3** Contractor must submit to PERUPETRO, the information and studies corresponding to the obligations of the minimum work program no later than the date in which each period of the exploration phase covered in section 3.2 .

No later than ninety (90) Days after the end of each period of the exploration phase, Contractor must submit to PERUPETRO a report containing an evaluation, including a study and interpretation of the geological, geophysical, geochemical, petrophysical and reservoir analyses carried out in relation to the exploration activities performed during the expired period, including those of the corresponding minimum work program.

In the event that the minimum work program of the first period is the preparation and presentation of a study, the Contractor shall deliver to PERUPETRO the study, before the expiry of that period.

- 6.4** The Contractor shall submit to PERUPETRO a “Monthly Production Report” and a “Monthly Income and Expenditure Report”. Both reports will be submitted in the forms delivered to the Contractor by PERUPETRO for such purpose, at the latest at the thirtieth (30) calendar day of each month. At the same time the Contractor shall submit the data in digital format production per average well per month, which contains production of oil, gas and water, production days during the month and operating condition of each well.
- 6.5** As PERUPETRO requires, the Contractor must provide PERUPETRO with a copy of all information supplied to the Central Reserve Bank of Peru in accordance with the provisions of Clause Eleven, at the same time and in the same detail and extension.
- 6.6** Within the thirty (30) days after the end of each calendar Month, the Contractor must provide PERUPETRO with a list of the contracts entered into with Subcontractors during that Month, as well as copies of any of these contracts which PERUPETRO may require.
- 6.7** PERUPETRO or the Contractor may reveal information obtained from the Operations without obtaining the approval of the other Party in the following circumstances:
- a) To an Affiliate of the Party;
  - b) In relation to financing or insurance hiring, provided that a promise of confidentiality is obtained;
  - c) If required by law, regulation or resolution of the competent authority including, without limitation, regulations and resolutions of government authorities, insurance companies or the stock exchange on which the shares of the Party or Affiliates of that Party are registered; and,

- d) To consultants, accountants, auditors, financiers, professionals, possible purchasers or assignees of the Parties or of a share in the Contract, as far as is necessary in relation to the Operations, provided that a promise of confidentiality is obtained.

When the Parties agree to communicate certain confidential or reserved information to third parties, the character of such information must be expressly stated so that it shall not be divulged by those third parties.

- 6.8** PERUPETRO has the right to publish or in any other way reveal the geological, scientific and technical data and reports about the areas the Contractor has relinquished.

In case of the areas under operation, the right referred to in the above paragraph will be executed at the expiration of the second year of receiving the information or before if it agreed between the Parties.

## **CLAUSE SEVEN. - SUPERVISORY COMMITTEE**

- 7.1** The Supervisory Committee shall consist of three (3) members representing the Contractor or their substitutes, and three (3) members representing PERUPETRO, or their substitutes. The Supervisory Committee shall be chaired by a representative PERUPETRO.

- 7.2** The Supervisory Committee shall be convened and shall approve up regulations governing its functioning within sixty (60) Days after the Date of Signing.

- 7.3** The Supervisory Committee shall have the following powers:

- a) To discuss and exchange, among its members, all information relative to the Operations;
- b) To evaluate the execution of the Exploration minimum work program referred to in section 4.6;
- c) To evaluate the work programs and plans referred to in sections 4.8 and 5.3, as well as the execution of the same;
- d) To verify the execution of the Operations, for which the representatives of the Parties accredited to the Supervisory Committee shall have available all necessary advice;
- e) To verify the fulfillment of all obligations relative to the Operations set forth in the Contract or agreed by the Parties in any other document; and
- f) Other powers established in the Contract or agreed between the Parties.

- 7.3** The Supervisory Committee shall meet whenever requested by either of the Parties, and at a frequently established by its regulation. At least one representative or each Party must be present for the Supervisory Committee to be validly constituted.

Each one of the Parties shall bear the costs incurred in maintaining its respective members on the Supervisory Committee.

- 7.4** If a discrepancy between the Parties arises and continues in the Supervisory Committee, each one may request any legal or technical opinion it deems appropriate, which shall be submitted to an extraordinary meeting of the Supervisory Committee. If during the extraordinary meeting no agreement is reached, the subject shall raise to the General Managements of the Parties in order to solve it. If the discrepancy continues, the provisions of section 21.2 shall be applied.

## **CLAUSE EIGHT. - ROYALTY & VALUATION**

- 8.1** The Contractor shall pay a royalty in cash, based on the Fiscalized Hydrocarbons valued at one or more Production Fiscalization Points, in accordance with sections 8.3, 8.4 and 8.5. In the event of a loss of Hydrocarbons, the provisions of section 14.2 shall apply.

- 8.2** For the purposes of this Clause, the following terms shall have the meanings set forth below:

**8.2.1 Transportation and Storage Cost:** is the cost, expressed in Dollars per Barrel or Dollars per MMBtu as the case may be, which includes:

- a) The tariff paid to third parties or the Estimated Tariff, expressed in Dollars per Barrel or Dollars per MMBtu, as the case may be, for transportation and storage of Fiscalized Hydrocarbons from a Production Fiscalization Point to the point of sale or export, including the storage of this point; and
- b) The corresponding costs of handling and carrying, as well as the boarding fees for the Fiscalized Hydrocarbons to a vessel's manifold or to the sales installations.

**8.2.2 Valuation Period:** is each fortnight of a given calendar Month, the first fortnight being the period from the first to the fifteenth Day of that calendar Month and the second fortnight being the remainder of the said calendar Month.

Insofar as the relevant legislation permits, the Valuation Period may be extended or shortened by agreement between the Parties.

**8.2.3 Basket Price:** is a price, expressed in Dollars per Barrel, representing the Peruvian export port FOB value, defined in accordance with sub-section 8.4.1 for the Fiscalized Oil, sub-section 8.4.2 for the Fiscalized Condensates and with sub-section 8.4.3 for the Fiscalized Natural Gas Liquids.

**8.2.4 Sale Price:** is the agreed price, expressed in Dollars per million BTU, effectively paid or payable by a purchaser to the Contractor for Fiscalized Natural Gas produced in the Contract Area. This must also include other concept derived directly from the respective sales of Fiscalized Natural Gas and from the volume of Fiscalized Natural Gas effectively delivered.

The following shall not be taken into account in the calculation of the Sale Price:

- a) Payments resulting from the reconciliation of Natural Gas volumes contained in the respective sales/purchase contracts; and,
- b) General Sales Tax, Selective Consumption Tax, Municipal Promotion Tax and/or any other consumption tax.

**8.2.5 Estimated Tariff:** the cost, expressed in Dollars per Barrel or Dollars per MMBtu as the case may be, of transportation from a Production Fiscalization Point to the point of sale or export or to a pipeline belonging to a third party. This cost must take into account the concepts, methodologies and procedures referred to in the “Regulations for Hydrocarbon Transportation by Pipeline”, its amendments and any regulation replacing it.

**8.2.6 Value of Fiscalized Oil:** is the result of multiplying the Fiscalized Oil for a given Valuation Period by the Fiscalized Oil Basket Price for that period, from which the corresponding Transportation and Storage Cost has been deducted, if it is pertinent.

**8.2.7 Value of Fiscalized Condensates:** is the result of multiplying the Fiscalized Condensates for a given Valuation Period by the Valuation Condensate Basket Price for that period from which the corresponding Transportation and Storage Cost has been deducted, if it is pertinent.

**8.2.8 Value of Fiscalized Natural Gas Liquids:** is the result of multiplying the Fiscalized Liquids of Natural Gas for a given Valuation Period by the Oil Basket for the Fiscalized Natural Gas Liquids for that period, from which the corresponding Transportation and Storage Price has been deducted, if it is pertinent.

**8.2.8 Value of Fiscalized Natural Gas :** is the result of multiplying the Fiscalized Natural Gas, in terms of its heat content in millions of BTUs for a given Valuation Period by the Sale Price for that period from which the corresponding Transportation and Storage Cost has been deducted, if it is pertinent.

**8.3** To determine the royalty for Fiscalized Oil, by the Fiscalized Natural Gas Liquids and Fiscalized Natural Gas, the Contractor shall pay, the procedure is as follows:

**8.3.1.** To determine the royalty of the Fiscalized Oil are multiplied the Fiscalized Oil Value by the percentage of royalties obtained from the following table.

Factor “R”	Royalty in Percentage (%)
From 0.0 to less than 1.0	(15 + XX.XX)%
From 1.0 to less than 1.5	(20 + XX.XX)%
From 1.5 to less than 2.0	(25 + XX.XX)%
To 2.0 or more	(35 + XX.XX)%

**8.3.2.** To determine the royalty for Fiscalized Condensates are multiplied the Value of Fiscalized Condensates by the percentage of royalties obtained from the following table.

Factor “R”	Royalty in Percentage (%)
From 0.0 to less than 1.0	(15 + XX.XX)%
From 1.0 to less than 1.5	(20 + XX.XX)%
From 1.5 to less than 2.0	(25 + XX.XX)%
To 2.0 or more	(35 + XX.XX)%

The percentage of royalties obtained should be rounded to two decimal places.

**8.3.3.** To determine the royalty for Fiscalized Natural Gas Liquids are multiplied the Value of Fiscalized Natural Gas Liquids by the percentage of royalties obtained from the following table.

Factor “R”	Royalty in Percentage (%)
From 0.0 to less than 1.0	(15 + XX.XX)%
From 1.0 to less than 1.5	(20 + XX.XX)%
From 1.5 to less than 2.0	(25 + XX.XX)%
To 2.0 or more	(35 + XX.XX)%

The percentage of royalties obtained should be rounded to two decimal places.

**8.3.4.** To determine the royalty for Fiscalized Natural Gas are multiplied the Value of Fiscalized Natural Gas by the percentage of royalties obtained from the following table.

Factor “R”	Royalty in Percentage (%)
From 0.0 to less than 1.0	(15 + XX.XX)%
From 1.0 to less than 1.5	(20 + XX.XX)%
From 1.5 to less than 2.0	(25 + XX.XX)%
To 2.0 or more	(35 + XX.XX)%

The percentage of royalties obtained should be rounded to two decimal places.

**8.3.4.** In the case of operations in reservoirs Associated Natural Gas, the R factor, will reflect a single value from economic factors of oil and natural gas.

**8.3.5.** In the case of operations in reservoirs Non-associated Natural Gas, the R factor, will reflect a single value from economic factors of natural gas liquids and/or natural gas.

**8.4** For the purposes of the Contract, the value of each one of the classes of Fiscalized Hydrocarbons shall be expressed in Dollars per Barrel or Dollars per million Btu as the case may be, and determined as indicated below:

**8.4.1** To determine the the Basket Price for Fiscalized Oil, the following procedure shall be used:

- a) At least ninety (90) Days before the Date of Commencement of Commercial Production, the Parties shall determine the quality of Oil to be produced in the Contract Area.
- b) No later than thirty (30) Days after the determination referred to in a) above, the Parties shall select a basket of Oil consisting of a maximum of four (4) components which must fulfil the following requirements:
1. They should be of a similar quality to that of the Oil to be measured in one Production Fiscalization Point;
  2. Their prices should appear regularly in “Platt’s Oilgram Price Report” publication or another source recognized by the petroleum industry and agreed between the Parties; and,
  3. They should be competitive in the market or markets in which the Oil to be measured in the Production Fiscalization Point.
- c) Once the quality of the Oil referred to in the previous paragraph has been determined, the Parties shall sign a “Valuation Agreement” establishing additional terms and conditions, apart from those detailed in this sub-section, which are necessary for correct application.

The “Valuation Agreement” shall define the procedures for adjustments which may be necessary for quality reasons. Quality adjustments shall take into account awards and/or penalties for improvement and/or deterioration of the quality of the Fiscalized Oil, compared to the quality of the Oils making up the basket. The “Valuation Agreement” shall also establish the period and frequency with which the agreed methods and procedures shall be reviewed, so as to guarantee at all times a realistic determination of the prices of the Fiscalized Oil. If, at any time, either of the Parties considers that application of the methods and procedures established in the “Valuation Agreement” does not result in a realistic determination of the export Peruvian loading port FOB value of Fiscalized Oil, the Parties may agree to apply other methods and procedures to achieve that result.

- d) Every six (6) Months, or earlier if requested by either of the Parties, the Parties must revise the basket established for the valuation of the Fiscalized Oil, in order to verify that they still comply with the above conditions. If it is shown that any of the above conditions no longer applies, the Parties must modify the basket no later than thirty (30) Days after the date on which the revision of the basket commences. If, at the end of this period the Parties are unable to agree on a new basket, the procedures set forth in sub-section 8.4.5.

If it is verified that the API density (weighted average), sulphur content or other quality element of the Fiscalized Oil has varied significantly from the quality of the components which make up the basket (simple arithmetic average), the Parties must modify the composition of the basket to reflect the quality of the Fiscalized Oil.



- e) If, in the future, the price of one or more of the Oils making up the basket is quoted in a currency other than the Dollar, those prices shall be converted into Dollars using the exchange rates applicable on the dates of each of the above mentioned quotations, the average of the exchange rates quoted by Citibank N.A., New York, New York. In the absence of this, the Parties may agree on an adequate substitute.
- f) The Basket Price used to calculate the value of the Fiscalized Oil during a Valuation Period shall be determined as follows:
  - 1. The average price of each of the Oils making up the basket shall be determined by calculating the arithmetic mean of its quotations published during the Valuation Period. Only those Days on which all the Oils making up the basket are quoted shall be used. It is understood that if in a regular publication of the “Platt’s Oilgram Price Report” it appears two or more quotations for the same basket component, quotation of the closer date to the publication date shall be used (“Prompt Market”); and,
  - 2. The average prices resulting from the above procedure, for each of the components making up the basket, shall, in turn, be averaged to obtain the Basket Price corresponding to the value of the Fiscalized Oil.

**8.4.2** The applicable parts of the procedure laid down in sub-section 8.4.1 shall be applied in the case of the Basket Price for the Fiscalized Condensates. The Parties may agree on necessary adjustments to the Basket Price in order to establish the Basket Price, which should reflect as accurately as possible, the value of the Fiscalized Condensates.

**8.4.3** The applicable parts of the procedure laid down in sub-section 8.4.1 shall be applied in the case of the Basket Price for the Fiscalized Natural Gas Liquids. The Parties may agree on necessary adjustments to the Basket Price in order to establish the Basket Price, which should reflect as accurately as possible, the value of the Fiscalized Natural Gas Liquids.

**8.4.4** The Value of Natural Gas shall be represented by the Sale Price, which must reflect the national market or export price, referred to an established point within the national territory, as it may correspond, produced in the Contract Area. The minimum Sale Price to be applied shall be US\$ 0.6 /MMBtu.

**8.4.5** If the Parties cannot reach any of the agreements contemplated in this section, the provisions set forth in section 21.1 shall apply.

**8.5** Without detriment of what is established for in literal d) of paragraph 2.5 of “Appendix E”, Accounting Procedure; if at any moment Parties establish that there has been a mistake in the calculation of R Factor, and that as a result of that mistake it is necessary to apply a R factor different to the one previously applied, or that it should be applied at a different moment to that in which it was applied, the corresponding correction will be executed affecting the period in which occurred the mistake, readjusting the royalty percentage since that period. Every adjustment resulting from a minor royalty payment will accrue interests in favour of the affected Party since the

moment the mistake occurred. Devolutions made to the Contractor as a result of a greater royalty payment, will be performed during the next fortnights against the balances that PERUPETRO has to transfer to the Treasury.

- 8.6** The amount of the royalty shall be calculated for each Valuation Period. Payment shall be made, in Dollars, no later than the second Working Day after the end of the corresponding fortnight, PERUPETRO must complete the certificate on behalf of the Contractor concerned in accordance with law. The volume of Fiscalized Hydrocarbons for each fortnight shall be supported by fiscalization tickets which PERUPETRO shall provide, duly signed in agreement, to the Contractor.
- 8.7** If the Contractor fails to pay PERUPETRO all or part of the royalty during the period stipulated in section 8.6, the Contractor hereby makes available to PERUPETRO a sufficient quantity of Hydrocarbons extracted from the Contract Area as to cover the amount owed, costs incurred and interest according to the provisions of section 19.6.

## **CLAUSE NINE - TAXES**

- 9.1** The Contractor is subject to the ordinary tax regime of the Republic of Peru, including the ordinary Income Tax regime and specific regulations set forth in Law N° 26221, in force on the Signature Date.

The State, through the Ministry of Finance and the Economy guarantees the Contractor a stable taxation environment during the Term of the Contract, for which it shall be subject solely to the tax regime in force on the Date of Signing, in accordance with the provisions of the “Guaranteed Stable Taxation Regime and Taxation Regulations of Law N°26221, Organic Law of Hydrocarbons”, approved by Supreme Decree N°32-95-EF, the “Law Governing the Stability with the State under the Sector Laws .- Law N° 27343”, as it is applicable, and the “Updated Law of Hydrocarbons – Law N° 27377”.

- 9.2** Hydrocarbon Exports from the Contract Area made by the Contractor are exempt from all Taxes, including those requiring specific mention.
- 9.3** Payments of oil fees and income share shall be made by PERUPETRO.
- 9.4** In accordance with current legislation, the Contractor shall pay those taxes applicable to imports of goods and supplies required for the Contractor to carry out the Operations, in accordance with the law.
- 9.5** In accordance with the provisions of Article 87 of the Tax Code, the Contractor may keep its accounts in Dollars and, therefore, determination of the basis for Taxes payable by the Contractor, the amount of such Taxes and payment thereof shall be carried out in accordance with the law.
- 9.6** Each one of the enterprises which made up the Contractor shall use the straight-line method of depreciation over a period of five (5) financial years starting with the financial year corresponding to the Date of Commencement of Commercial Production.

This straight-line depreciation shall be applied to all Exploration and Development expenditure and to all investments made by the Contractor from the Signature Date until the Date of Commencement of Commercial Production.

The above mentioned amortization period shall be extended, without exceeding the term of the Contract, if for price reasons or due to any other factor agreed by the Parties and after applying the linear depreciation referred to above, the Contractor's accounts show a loss or a fiscal loss which, in the Contractor's judgement will not be compensated by fiscal effects in accordance with current tax legislation. Extensions of the depreciation period shall be made known in advance to the National Taxation Superintendent.

## **CLAUSE TEN - CUSTOMS DUTIES.**

- 10.1** The Contractor is authorized to import, either permanently or temporarily, in accordance with current legislation, all goods necessary for the efficient and economic execution of the Operations.
- 10.2** The Contractor may import temporarily, for a period of two (2) Years, goods to be used for its activities without paying import Duties, including those requiring specific mention. If an extension is required, a request shall be made to PERUPETRO up to two (2) times, for periods of one (1) Year each, and PERUPETRO shall carry out the necessary procedures with the General Hydrocarbons Bureau leading to a corresponding Directorial Resolution. With this documentation, the National Superintendence of Tax Administration shall authorize an extension of the temporary import regime.

The procedure, requirements and guarantees necessary for the temporary import regime shall be subject to the regulations contained in the General Customs Law, its Regulation and Modifications.

- 10.3** The importing of goods and supplies required by the Contractor for Exploration activities in the exploration phase are exempt from all Taxes, including those requiring specific mention, provided that they are contained in the list of goods to which this entitlement applies, in accordance with the provisions of Article 56 of Law N° 26221. This entitlement shall apply for the duration of the said phase.
- 10.4** Taxes levied on imports of goods and supplies required by the Contractor for Exploration activities and Exploration activities in the exploration phase shall be borne by the importer.
- 10.5** PERUPETRO may inspect the goods imported either permanently or temporarily under the provisions of this Clause, for the Exploration activities in the exploration phase, in order to verify that such goods have been imported exclusively for the Operations.
- 10.6** The Contractor must inform PERUPETRO from time to time of the goods and supplies which have been exonerated from Taxes, in accordance with the provisions of Article 56 of Law N° 26221.

The Contractor may not re-export or use for other purposes, the goods referred to in the previous paragraph, without the authorization of PERUPETRO. If such authorization is obtained, the Contractor must pay the corresponding Taxes, in accordance with the provisions of Article 57 of Law N° 26221.

## **CLAUSE ELEVEN.- FINANCIAL RIGHTS**

### **11.1 State Guaranty**

The Central Reserve Bank of Peru participates in the Contract, in accordance with the provisions of Law N°26221 and Legislative Decree N°668, to grant to the Contractor on behalf of the State the guarantees indicated in this clause, in accordance with the regime in force on the Signature Date.

The guarantees mentioned in this clause also cover the transferee in the event of a transfer, subject to the Organic Hydrocarbons Law and this Contract.

## **11.2 Exchange Rate Regime**

The Central Reserve Bank of Peru, on behalf of the Peruvian State and in compliance with the legislation in force at the Signature Date, guarantees that the Contractor shall be subject to the exchange rate regime in force on the Signature Date and, therefore, that the Contractor shall have the right to free possession, availability, use and disposal, both internally and externally, of foreign currency, as well as the freedom to exchange local currency into foreign currency on the open market, under the terms and conditions set forth in this Clause.

The Central Reserve Bank of Peru, on behalf of the Peruvian State, guarantees the Contractor the following, in accordance with the regime in force on the Signature Date:

- a) Free disposal for Contractor of up to one hundred per cent (100%) of the foreign currency generated by its exports of Fiscalized Hydrocarbons, which may be deposited in its bank accounts in Peru or abroad.
- b) Free disposal of and the right to convert freely into foreign currency, up to one hundred per cent (100%) of the Local currency generated by the sale of Fiscalized Hydrocarbons in the Peruvian market and the right to deposit directly in its bank accounts in Peru or abroad, both foreign currency and local currency.
- c) The right to maintain, control and operate bank accounts in any currency, either in Peru or abroad, to exercise control over and enjoy free use of such accounts and to maintain and freely dispose of the funds in such accounts, abroad, with no restriction whatsoever.
- d) The above paragraphs notwithstanding, the Contractor's right to dispose of freely, distribute, remit or retain abroad with no restriction whatsoever, its net annual profits determined in accordance with the law.

## **11.3 Availability and Conversion to Foreign Currency**

It is agreed that the Contractor shall use entities of the Peruvian financial system for the purchases of foreign currency referred to in paragraph b) of section 11.2.

If the foreign currency referred to in the previous paragraph cannot be supplied, either wholly or in part, by the said entities, the Central Reserve Bank of Peru shall guarantee to supply the necessary foreign currency.

For this purpose, the Contractor must apply in writing to the Central Bank enclosing photocopies of communications received from at least three (3) entities of the financial system stating that it is impossible to supply, either wholly or in part, the Contractor's foreign currency requirements.

The communications referred to above shall be valid for two (2) Business Days after the date of issue.

Before 11:00 a.m. on the Business Day after the above mentioned documents have been submitted, the Central Bank shall communicate to the Contractor the exchange rate to be used for the purchase, which rate shall be applied provided that the Contractor supplies the exchange value in Peruvian currency on the same day.

If, for any reason, the exchange value in Peruvian currency is not provided by the Contractor on the same day, the Central Reserve Bank of Peru shall inform the Contractor on the following Business Day, with the same time limit, the exchange rate to be used if the purchase takes place on that day.

Sin perjuicio de lo anterior, en caso de que el Banco Central de Reserva del Perú comprobara, oportunamente, que dicha disponibilidad no puede ser atendida total o parcialmente por las entidades antes mencionadas, notificará al Contratista para que acuda al Banco Central de Reserva del Perú con la moneda nacional correspondiente para dar cumplimiento a la conversión a divisas. Notwithstanding the above, if the Central Reserve Bank of Peru finds that the foreign currency required cannot be supplied, either wholly or in part, by the above mentioned entities, it shall request the Contractor to supply the Central Bank with the corresponding Peruvian currency so that the foreign currency purchase can be effected.

#### **11.4 Modification of Exchange Rate Regime**

The Central Reserve Bank of Peru, on behalf of the Peruvian State, guarantees that the regime set forth in this clause shall continue to apply to the Contractor for the Term of the Contract.

If, for any reason, the exchange rate is not determined by supply and demand, the exchange rate applicable to the Contractor shall be:

- a) If a single official exchange rate is established having the same value for all foreign currency and related operations, this rate shall apply to the Contract from the date on which it takes effect.
- b) If a regime of different or multiple exchange rates is established, or different values are given to a single exchange rate, the exchange rate to be used for all the Contractor's operations shall be the highest with respect to the foreign currency.

#### **11.5 Application of other Legislation**

The guarantees granted by the Central Reserve Bank of Peru shall apply during the Term of the Contract.

The Contractor shall have the right to avail itself /themselves of new exchange rate legislation or regulations issued during the Term of the Contract if it deems them appropriate, including those concerning exchange rate aspects not considered in this clause, provided that they are general in nature or apply to Hydrocarbon activities. Such a decision shall not affect the validity of the guarantees covering aspects other than those considered in the new exchange rate legislation or regulations of which the Contractor may have availed itself.

It is expressly agreed that the Contractor may, at any time, revert to the guarantees it decided not to make use of temporarily and that reversion to such guarantees does not create rights or obligations on the Contractor with respect to the period during which it availed itself of the above mentioned new legislation or regulations.

It is also agreed that reverting to such guarantees does not affect these or any other guarantees, nor creates additional rights or obligations on the Contractor.

The Contractor's decision to avail itself of new exchange rate legislation or regulations, as well as any decision to revert to guarantees it/they decided not to make use of temporarily, must be communicated in writing to the Central Reserve Bank of Peru and to PERUPETRO.

The provisions of this section do not affect the provisions of the first paragraph of section 11.4.

#### **11.6 Economic Information**

The Contractor shall provide monthly information to the Central Reserve Bank of Peru relating to its economic activity, in accordance with Article 74 of the Organic Banking Law approved by Legislative Decree N°26123.

### **CLAUSE TWELVE - EMPLOYEES**

- 12.1** The Parties agree that at the end of the fifth Year from the Date of Commencement of Commercial Production, the Contractor shall have replaced all its foreign personnel by Peruvian personnel with equivalent professional qualifications. Foreign personnel in management positions and those necessary for specialist technical work related to the Operations are exempted from the above. The Contractor agrees to train Peruvian personnel for specialist technical work in order that Peruvian personnel may progressively replace foreign personnel in such posts.
- 12.2** At the commencement of the Operations, and at the end of each calendar Year, the Contractor shall provide PERUPETRO a statistical chart of the personnel involved in the Operations, according to the form delivered to the Contractor by PERUPETRO.

### **CLAUSE THIRTEEN - ENVIRONMENTAL PROTECTION AND COMMUNITY RELATIONS**

- 13.1** The Contractor according to law, shall comply with the “Bylaws for Environmental Protection in the Hydrocarbon Activities” approved by Supreme Decree N°015-2006-EM and its modifications; General Law of the Environment and its modifications, as well as the applicable of any other environmental dispositions in force.
- 13.2** The Contractor will execute the Operations adjusted to the guidelines of sustainable development, environmental conservation and protection according to the laws and bylaws of environmental protection, native and rural communities and to the international agreements ratified by the Peruvian State. At the same time, the Contractor shall respect the culture, uses, customs, principles and values of the communities, keeping and adequate harmony with the Peruvian State and the civil society.
- 13.3** The Contractor shall use the best available techniques used worldwide, applicable in the Operations, in compliance with the Laws and environmental regulations, in relation with pollution prevention and control. Contractor shall also conduct the Operations according to the regulations in force, in relation to preservation of biological diversity of natural resources and safety and health preservation of the population and its personnel.

### **CLAUSE FOURTEEN - CONSERVATION OF HYDROCARBONS AND LOSS PREVENTION**

- 14.1** The Contractor must adopt all reasonable measures to prevent any form of loss of Hydrocarbons on the surface or in the subsoil, during Exploration and Exploitation activities.
- 14.2** In the event of a spillage of Hydrocarbons on the surface of the Contract Area or outside it, the Contractor must inform PERUPETRO immediately, indicating the estimated volume spilled and the measures taken to correct the causes thereof. PERUPETRO has the right to verify the volume spilled and investigate the cause of the spillage.

If Hydrocarbons are lost on the surface of the Contract Area or outside it, before the Production Fiscalization Point, due to serious negligence or fraud on the part of the Contractor, the volume lost shall be valued in accordance with the provisions of Clause Eight and included in the royalty calculation, the provisions of section 13.1 notwithstanding.

In the event of losses before the Production Fiscalization Point in circumstances other than those described in the previous paragraph and which give rise to

compensation to the Contractor from third parties, the compensation obtained for the hydrocarbons lost, multiplied by the factor resulted from dividing the amount of the paid Royalty by the Fiscalized Hydrocarbons in the Production Fiscalization Point to which correspond the lost hydrocarbons, during the “fortnight” in which occurred the loss, between the value of such Fiscalized Hydrocarbons, established according to section 8.2, during the same fortnight, will be the amount the Contractor shall pay for the Royalty of the loss hydrocarbons, at the latest the second working day of receiving such compensation, without detriment of what is set forth in section 13.1.

## CLAUSE FIFTEEN - TRAINING AND TECHNOLOGY TRANSFER

**15.1** In compliance with the provisions of Article 29 of Law 26221, the Contractor is obliged to provide PERUPETRO with the following sum, each calendar Year during the Term of the Contract:

### Jungle, Titicaca and Offshore:

Literal		Annual Contribution (in US\$)
a)	Until the calendar Year of the Date of Commencement of Commercial Production	50,000.0
b)	Upon the calendar year following to the Date of Commencement of Commercial Production	
	<b>Barrels per Day</b>	
	From 0 to 30,000	100,000.0
	From 30,001 to 50,000	120,000.0
	From 50,001 to more	180,000.0

### Talara:

Literal		Annual Contribution (in US\$)
a)	Until the calendar Year of the Date of Commencement of Commercial Production	5,000.00
b)	Upon the calendar year following to the Date of Commencement of Commercial Production	
	<b>Barrels per Day</b>	
	From 0 to 500	20,000.00
	From 501 to 1,000	25,000.00
	From 1,001 to 1,500	30,000.00
	From 1,501 to 2,500	35,000.00
	From 2,501 to 5,000	40,000.00
	More than 5,000	50,000.00

The first payment shall be made on the Signature Date and shall be determined by multiplying the annual contribution corresponding to a) above by the fraction resulting from dividing the number of Days remaining in the calendar Year in progress by three hundred and sixty five (365).



The annual training contribution for b) above shall be that corresponding to the range which includes the average daily production of Fiscalized Hydrocarbons in the previous calendar Year, which will be obtained by dividing the total volume of the Fiscalized Hydrocarbons during that Year by the respective number of days.

To determine the Barrels/Day en case of Fiscalized Natural Gas Production, the following equivalence shall be used: Barrels shall be equivalent to the volume of Natural Gas expressed in standard cubic feet divided by a factor of five thousand six hundred and twenty-six (5,626).

The payments shall be made by bank transfer, following the instructions provided by PERUPETRO for this purpose.

- 15.2** The Contractor shall comply with its obligations set forth in section 15.1 by depositing its contributions in an account indicated by PERUPETRO.

PERUPETRO shall provide the Contractor a letter establishing to agree with the payment, within five (5) Business Days after receiving the contribution.

- 15.3** Training programs established by the Contractor for its personnel, whether in Peru or abroad, shall be notified to PERUPETRO.
- 15.4** The Contractor pledges himself during the exploitation phase, and if it possible, during the exploration phase, to have a program for university students with the purpose of making trainings so they could complement their academic formation. At the same time, the Contractor will inform PERUPETRO about such program in the month of January each year. .

## **CLAUSE SIXTEEN – TRANSFER AND ASSOCIATION**

- 16.1** If the Contractor receives an offer for the transfer of all or part of its share in the Contract or associate with a third party, and is disposed to accept said offer, it shall notify PERUPETRO of the proposal. This notification must be accompanied by a request for qualification of the transferee or third party, as well as the complementary information necessary for obtaining qualification as a petroleum contractor, in accordance with the law.

If PERUPETRO grants the qualification requested, the transfer or association shall take place through a modification to the Contract, carried out in accordance with the law.

- 16.2** The Contractor, previous notification to PERUPETRO may transfer its contractual position or associate with an Affiliate, in accordance with law.
- 16.3** The transferee or the third party shall provide all the guaranties and assume all the rights, responsibilities and obligations derived from the Contract.

## **CLAUSE SEVENTEEN - ACT OF GOD OR FORCE MAJEURE**

- 17.1** Neither Party shall be liable for failure to comply with an obligation, or partial, later or defective compliance therewith, during any period in which that Party is affected by Act of God or Force Majeure, provided it can prove that Act of God or Force Majeure has prevented due compliance.

- 17.2** The Party affected by Act of God or Force Majeure shall notify the other Party within five (5) Days of the event and provide evidence of how this has affected compliance with the corresponding obligation. The other Party shall reply in writing accepting, or not, the reason no later than fifteen (15) Days after receiving the above mentioned notification. The no response of the notified Party within the prescribed period is deemed as acceptance of the ground invoked.

In the event of partial, late or defective compliance with an obligation due to Act of God or Force Majeure, the Party obliged to comply shall do its utmost to comply in accordance with the common intention of the Parties expressed in the Contract, and the Parties must continue to comply with the contractual obligations not affected by Act of God or Force Majeure.

The Party affected by Act of God or Force Majeure must resume compliance with its contractual obligations and conditions within a reasonable period of time, after the reason or reasons have disappeared, and must notify the other Party within five (5) Days of disappearance of the reason. The Party not affected shall collaborate with the affected Party in this respect.

In the event of strikes, stoppages or similar occurrences, one Party may not impose a solution on the other against its will.

- 17.3** The period during which Act of God or Force Majeure affects compliance with contractual obligations shall be added to the period envisaged for compliance with those obligations and to the corresponding phase of the Contract and to the Term of the Contract, if necessary.

If Act of God or Force Majeure affects compliance with any of the minimum work programs referred to in section 4.6, the guaranty covering this period shall remain in force without being executed for the period during which compliance is affected by Act of God or Force Majeure or until PERUPETRO makes a decision on the reasons invoked by the Contractor and, if any discrepancy arises regarding the existence of Act of God or Force Majeure, until such discrepancy is resolved. To this end the Contractor must extend or replace the guaranty as applicable.

Also, until PERUPETRO makes a decision on the reasons invoked by the Contractor, or while any discrepancy on the existence of Act of God or Force Majeure remains unresolved, the period for completion of the minimum work program shall be suspended. If PERUPETRO accepts the existence of the Act of God or Force Majeure invoked by the Contractor, the latter shall resume compliance with the minimum work program as soon as possible after the disappearance of the Act of God or Force Majeure.

- 17.4** PERUPETRO shall take all necessary steps to obtain the aid and co-operation of the appropriate government authorities to ensure the continuity and safety of the activities covered by the Contract.

It is agreed that when either of the Parties, at its sole discretion, considers that its personnel or that of its sub-contractors cannot operate in the Contract Area because of risks to their personal safety, the other Party shall not dispute that this constitutes Act of God or Force Majeure, shall not be discussed by the other Party.

- 17.5** If the Contractor is affected by Act of God or Force Majeure preventing it from complying with the minimum work program in progress, after twelve (12) consecutive Months commencing on the date the Act of God or Force Majeure occurs, the

Contractor may terminate the Contract, giving PERUPETRO a thirty (30) Days notice before returning the Contract Area.

- 17.6** The provisions of this Clause Seventeen do not apply to obligations involving the payment of sums of money.

## **CLAUSE EIGHTEEN ACCOUNTING**

- 18.1** The Contractor shall keep its accounts in accordance with accounting principles and practices established and accepted in Peru. It must also keep all books, detailed registers and documentation necessary to account for and control its activities in Peru and abroad, related to the purpose of the Contract, as well as to adequately support the income, investments, costs, expenditure and Taxes incurred in each financial year. No later than one hundred and twenty (120) Days after the Signature Date, each company making up the Contractor shall provide PERUPETRO with a copy in Spanish of a “Manual of Accounting Procedures” which it proposes to use for recording its operations.

The “Manual of Accounting Procedures” must contain, among other points, the following:

- a) The language and currency in which the accounts are to be kept;
  - b) Applicable accounting principles and practices;
  - c) Accounts Plan and Structure, in accordance with the provisions of the Companies Supervision Committee (CONASEV);
  - d) Mechanisms for distinguishing accounts corresponding to the Contract and other Hydrocarbons contracts from those related to other activities.;
  - e) Mechanisms for attributing income, investments, common expenditure and costs to the Contracts, to other Hydrocarbons contracts, to related activities and to other activities; and
  - f) Determination of income and expenditure accounts and the detailed registers for the purpose of calculating the “R” Factor, as well as details of the procedures described in **APPENDIX “E”** herein, if it is pertinent.
- 18.2** If what is established in the preceding literal f) is included in the “Manual of Accounting Procedures”, PERUPETRO, no later than thirty (30) Days after receiving it, shall inform the Contractor of its approval of the “R” Factor accounting procedure referred to in such literal or, of its suggestions for improving and/or extending this procedure. If no notification is received from PERUPETRO within the said period, the procedure referred to in literal f) of section 18.1 shall be considered as approved in its entirety.

Within the same period of thirty (30) Days after receiving the “Manual of Accounting Procedures”, PERUPETRO may make suggestions and/or observations to improve, extend or eliminate one or more of the other accounting procedures set forth in the Manual.

All changes to the approved “R” Factor accounting procedure shall previously be submitted to PERUPETRO for approval and for this purpose the procedure set forth in the first paragraph of this section shall be followed.

**18.3** The Contractor accounts, financial accounts and their supporting documentation shall be made available to the authorized representatives of PERUPETRO for inspection after prior notice has been given.

**18.4** The Contractor shall carry out registries of the personal and real property, used in the Contract Operations, according to the Peruvian accounting regulation in force and to the accounting practices generally accepted within the world oil industry.

PERUPETRO may, at its own criteria, request the Contractor information about its properties. At the same time, PERUPETRO may request the Contractor its physical inventories schedule of the goods inherent to the Operations, classifying them according their ownership, of the Contractor or of third parties. PERUPETRO may also request to take part in the inventories.

**18.5** The Contractor shall submit within thirty (30) Days of publication, copy of external auditors' report on the financial statements corresponding to the previous financial year. In the vent the Contractor has entered into more than one contract with PERUPETRO, or performs activities other than those of the Contract, it is obliged to carry separated accounts with the purpose of formulating financial statements for each contract and/or activity, and as consequence, the report executed by its external auditors shall include also financial statements by each contract and/or activity.

**18.6** Contractor shall submit, to PERUPETRO, when it requires, the information declared in the Annual Income Tax Return submitted before the National Superintendence of Tax Administration or any entity replacing it, within fifteen (15) Days after the filing thereof.

#### **CLAUSE NINETEEN - MISCELANEOUS**

**19.1** If, on one or more occasions, either of the Parties fails to invoke or insist on compliance with any of the provisions of the Contract, or on exercising any of the rights granted under this Contract, this shall not be construed as waiving such provision or right.

**19.2** In carrying out the Operations, the Contractor shall comply with all the resolutions issued by the competent authorities in the exercise of their legal powers.

The Contractor is also obliged to comply with all the dispositions of the competent authorities relating to defense and national security.

**19.3** The Contractor has the right to free entry to and exit from the Contract Area.

**19.4** In accordance with current legislation, the Contractor shall have the right to use for the Operations timber, water, gravel and other construction materials found in the Contract Area, respecting the rights of third parties if applicable.

**19.5** The use license of technical information from the Contract Area or other areas which the Contractor wishes to acquire from PERUPETRO, will be provided in accordance with its Policy for Handling of Exploration Production Technical Information of PERUPETRO. For this purpose the Parties shall sign a "Letter of Agreement".

- 19.6** If either Party fails to make payments within the agreed period, the amount of the payment shall be subject to the following rates of interest commencing on the Day after the date on which it should have been paid:
- a) For accounts expressed and payable in Peruvian currency, the applicable rate shall be the local currency lending rate (TAMN) for loans of up to three hundred and sixty (360) Days, published by the Banking and Insurance Superintendent, or that which replaces it, applicable to the period between the due date and the effective date of payment; and,
  - b) For accounts expressed in Dollars, and payable in local currency or Dollars, the applicable rate shall be the Prime Rate plus three (3) percentage points, published by the Federal Reserve of the United States of America, applicable to the period between the due date and the effective date of payment or, failing this, the Parties shall agree another adequate replacement rate.
- 19.7** The provisions of section 19.6 shall apply to all accounts between the Parties arising from the Contract or any other agreement or transaction between the Parties. Different arrangements for the payment of interest may be established by written agreement between the parties. The provisions contained herein for the application of interest shall not modify in any way the Parties' legal rights and means to ensure payment of sums owed.
- 19.8** In the event of a national emergency decreed by law, in virtue of which the State must acquire Hydrocarbons from local producers, these shall be acquired at prices according to the provisions of Clause Eight and payment shall be made in Dollars, thirty (30) Days after delivery.
- 19.9** The Peruvian State, through the Ministry of Defence and Ministry of the Interior, shall provide the Contractor, as far as possible, with all necessary security measures for the Operations.
- 19.10** The Contractor shall release and, if necessary, compensate PERUPETRO and the Peruvian State as the case may be, from any third party claim, legal action, charge or lien resulting from the Operations and relations covered by the Contract, and arising from any contractual or non-contractual relationship, except those arising from the actions of PERUPETRO or the Peruvian State.
- 19.11** Contractor shall have free availability of the Hydrocarbons corresponding to it, according to the Contract.

## **CLAUSE TWENTY - NOTICES AND COMMUNICATION**

- 20.1** All notices and communications related to the Contract shall be considered validly delivered if in writing and with proof of delivery, or received by means of register post or facsimile or other method agreed between the Parties, signed by the legal representative, or by those to whom it has delegated its powers, which must be notified in advance and send to the addressee on a Business Day at the following addresses:

**PERUPETRO:**  
PERUPETRO S.A.  
General Manager  
Av. Luis Aldana N° 320  
Lima 41 - Perú

Fax: 6171801

**Contractor:**

*OIL COMPANY*

*General Manager*

*XXXXXXXXX*

*Lima XX - Perú*

*Fax: XXXXXXXXX*

**Corporate Guarantor:**

*HEADQUARTERS OF OIL COMPANY*

*XXXXXXXXX*

*XXXXXXXXX*

*XXXXXXXXX*

*Fax: XXXXXX*

- 20.2** Either Party shall have the right to change its address or facsimile number for the purposes of notices and communications, through a notice to the other Party at least five (5) Business Days before the change takes effect.

The provisions of the first paragraph of this section also apply to the Corporate Guarantor.

## **CLAUSE TWENTY ONE - SUBMISSION TO PERUVIAN LAW AND SETTLEMENT OF DISPUTES**

### **21.1 Submission to Peruvian Law**

The Contract has been negotiated, drafted and signed in accordance with the laws of Peru, and its content, execution and other consequences arising therefrom are governed by the domestic legislation of the Republic of Peru.

### **21.2 Technical Conciliation Committee**

The Technical Conciliation Committee shall meet no later than fifteen (15) Business Days after being called by either of the Parties and shall consist of three (3) members qualified in the subject under discussion. Each of the Parties shall select one (1) member and the third by the members appointed by the Parties. If either of the Parties fails to nominate its representative within the time allowed, or if the members nominated by them cannot agree on the third member within the time allowed, or if the Technical Conciliation Committee fails to reach a decision within the time allowed, either of the Parties may submit the discrepancy to arbitration as set forth in section 21.3 of the Contract.

The Parties shall agree on the procedures which are to govern this Committee no later than sixty (60) Days after the Signature Date.

The decisions of the Technical Conciliation Committee shall be published no later than thirty (30) Days after it has been installed and shall be binding until an arbitration tribunal, if applicable, arrives at a final decision. Without affecting compliance with the decision of the Technical Conciliation Committee, either of the Parties may resort to arbitration in accordance with the provisions of section 21.3, within sixty (60) Days after the date of receipt of the above mentioned decision.

### **21.3 Arbitration Agreement**

Any lawsuit, controversy, dispute or claim between the Contractor and PERUPETRO arising from the Contract or concerning the interpretation, compliance, resolution, termination, effectiveness or validity thereof, which cannot be resolved by mutual agreement between the Parties must be resolved through international arbitration, in accordance with the provisions of Article 68 of Law N°26221.

The Parties are obliged to perform all the necessary acts for the development of the arbitrage until its culmination and execution.

Arbitration shall be managed by the International Centre for Settlement of Investment Disputes, henceforth ICSID. In everything which is not provided in this clause, arbitration will be organized and developed according the ISCID Arbitration Rules, in force at the Signing Date.

Three (3) arbitrators shall be appointed, one by each of the Parties, and the third by the arbitrators appointed by the Parties.

For the fundamental solution of the dispute, controversy or claim referred to arbitration, the arbitrators shall apply the law of the Republic of Peru.

The arbitration shall be processed in the seat of the Arbitration Permanent Court or in any other appropriate institution, public or private, agreed with the Centre or any

other place approved by the Committee or the Court, prior consultation to the Secretary General.

Whilst arbitration is taking place, the Parties shall continue to comply with their contractual obligations, as far as possible, including those subject to the arbitration process.

If the arbitration concerns compliance with the contractual obligations covered by the guaranties referred to in section 3.10, the computation of the respective term will be pending and these guaranties cannot be executed and must be maintained in force during the arbitration process. With such purpose, the Contractor shall extend or replace such guaranties, as it may be necessary.

The decision is compulsory for the Parties and the parties could not file an appeal or any other petition, excepting those set forth in the Convention on the Settlement of Investment Disputes between of States and Nationals of other States, hereafter called the Convention.

The decision passed according the Convention will be executed within the Peruvian territory, according to the provisions in force related to sentences execution.

The Parties waive the right to claim through diplomatic channels.

- 21.4** This Contract is drafted and interpreted in Spanish, and the Parties agree that this is the only and the official version.

## **CLAUSE TWENTY TWO - TERMINATION**

- 22.1** Termination of this Contract is governed by the provisions contained herein and, additionally, by the regulations contained in Law N° 26221; and, regarding anything not envisaged therein, by the regulations contained in the Civil Code.

Except in the cases envisaged in section 22.3, when either Party fails to comply with any of the obligations set forth in the Contract for reasons other Act of God or Force Majeure, or other causes not imputable, the other Party may notify said Party of the failure to comply and its intention to terminate the Contract after sixty (60) Days, unless that within that period such Party repairs the non compliance or proves to the other Party that is in the process of rectifying it.

If the Party which receives a notification of non compliance questions or denies the existence of such non compliance, that Party may refer the matter to arbitration in accordance with the provisions of Clause Twenty One, within a period of thirty (30) Days after receiving the notification. In this case, the above mentioned period of sixty (60) Days shall be suspended until the arbitrators' decision has been communicated to the Parties; the Contract shall be terminated if the non compliance is confirmed and is not made good within the said period.

The Contract may terminate before the end of its Term, by express agreement between the Parties.

- 22.2** On termination of the Contract, all rights and obligations of the Parties specified in the Contract shall cease entirely and the following shall be taken into account:



- a) The rights and obligations of the Parties derived from this Contract before the date of termination should be respected, including, among others, the right of the Contractor to the Hydrocarbons produced and guarantees stipulated in the Contract; and,
  - b) In the event of non compliance with and responsibility for any of the obligations specified in the Contract, incurred before the date of termination by either of the Parties these shall be made good by the infringing Party, with the exception of the obligations specified in the Contract which cease on termination thereof.
- 22.3** The Contract shall terminate as by operation of law and without prior proceedings in the following cases:
- 22.3.1** If the Contractor has failed to comply with the execution of the minimum work program for any period of the exploration phase after making use of the extensions contemplated in section 3.4, if appropriate, and without giving satisfactory reasons to PERUPETRO, unless the provisions of section 4.7 and 4.13 apply.
  - 22.3.2** If at the end of the exploration phase, or retention period, whichever occurs last, no declaration of Commercial Discovery has been made.
  - 22.3.3** In the specific cases set forth in sections 3.10, 4.2 and 17.5.
  - 22.3.4** If the Contractor has been declared insolvent, bankrupt, dissolved or liquidated, and the Contractor does not submit the notification described in section 16.1, within a term of fifteen (15) Working Days, identifying the third party assuming his contracting status
  - 22.3.5** If the corporate guaranty(ies) referred to in section 3.11 are not in force and the Contractor does not comply with replacing it in a maximum term of fifteen (15) Working Days, following the reception of the corresponding notification from PERUPETRO requesting the replacement, or in case of having been declared the insolvency, dissolution, liquidation or bankruptcy of any entity that granted the guarantee mentioned in section 3.11, and the Contractor does not comply in notifying to PERUPETRO within a maximum term of fifteen (15) Working Days, following to the requirement of PERUPETRO, identifying the third party which shall assume said guarantee, prior qualification and approval of PERUPETRO.
  - 22.3.6** By order of an arbitration tribunal declaring, in the cases set forth in section 22.1, non compliance and this is not made good in accordance with the provisions of that section, or by order of an arbitration tribunal which declares the Contract terminated.
- 22.4** In accordance with the provisions of Article 87 of Law N° 26221, when the Contractor fails to comply with the provisions about Environment, OSINERG will impose the corresponding penalties, and the Ministry of Energy and Mines may also terminate with the Contract previous report to OSINERG.
- 22.5** If the Contractor or any of the entities providing the guaranty referred to in section 3.11 seeks judicially protection through the Courts against the actions of creditors, PERUPETRO may terminate the Contract if it deems that its rights under the Contract are not duly protected.

- 22.6** At the termination of the Contract, the Contractor shall return to the Peruvian State, through PETROPERU, at no charge whatsoever to the latter, unless it does not require them, the buildings, energy installations, encampments, means of communication, pipelines and other production assets belonging to the Contractor, which will allow the Operations to continue. Such assets must be returned in good condition, well maintained and in working order, taking into account fair wear and tear.

If joint Oil Production, Non-associated Natural gas and/or Non-associated Natural gas and Condensates is taking place, at the end of the period established in section 3.1 for the Petroleum exploration phase, the Contractor shall return to the Peruvian State, through PETROPERU, at no charge whatsoever to the latter, unless it does not require them, the assets and installations used for Oil Production which are not necessary for the Production of Non-associated Natural gas and/or Non-associated Natural gas and Condensates. Such assets must be returned in good condition, well maintained and in working order, taking into account fair wear and tear.

The assets and installations retained by the Contractor for the Production of Non-associated Natural gas and/or Non-associated Natural gas and Condensates which have also been utilized in Oil Production, even when these continue as the Contractor's property, shall be used in the production of both products and an agreement shall be entered into between the Parties to this effect.

If the Contractor has been using the assets and installations described in the first paragraph of this section, but they are not devoted exclusively to the Operations, that is, they have also been used for operations in other areas covered by a current contract for the Exploration and Exploitation of Hydrocarbons in Peru, the Contractor shall continue to own and make use of such assets.

- 22.7** For the purpose of complying with the provisions of section 22.6, during the last Year of the Contract Term, the Contractor shall carry out those actions and enter into those agreements required by PERUPETRO and aimed at ensuring an ordered and uninterrupted transition of the Operations being carried out at the date of termination of the Contract.

**APPENDIX "A"**  
**BLOCK XXX DESCRIPTION**

**APPENDIX “B”**

**MAP OF THE CONTRACT AREA – BLOCK XXX**

**APPENDIX "C- X."****LETTER OF GUARANTY FOR THE ..... PERIOD OF THE MINIMUM WORK PROGRAM**

LETTER OF GUARANTY N°

Lima  
Messrs.

PERUPETRO S.A.

Dear Sirs,

We, .....(*entity of the financial system*)..... hereby stand as joint and several guarantors with ....., hereinafter referred to as the Contractor, to PERUPETRO S.A., hereinafter referred to as PERUPETRO, for the sum of XXXXX and 00/100 Dollars (US\$ XXXX) in order to guarantee faithful compliance of the Contractor's obligation under the minimum work program for the ..... period of the exploration phase, contained in Clause Four of the License Contract for the Exploration and Exploitation of Hydrocarbons in the Block XXX, entered into with PERUPETRO, (hereinafter referred to as the Contract).

The obligation assumed by .....(*entity of the financial system*)..... under this Guaranty is limited to paying PERUPETRO the sum of XXXXXX and 00/100 Dollars (US\$ XXXX) against their request for payment.

1. This is an irrevocable, unconditional, joint and several guaranty, without excussio, automatically executable and payable, whilst it is in force, against presentation of a notarial letter sent by PERUPETRO to .....(*entity of the financial system*)....., requesting payment of XXXXX and 00/100 Dollars (US\$ XXXXX) and including a declaration that the Contractor has failed to comply with some or all of the obligations referred to above and accompanying this letter, as the only precaution and justification, a certified copy of the notarized letter addressed by PERUPETRO to the Contractor requires compliance with the obligation referred to above, with notice of its intent to redeem the bond, the notarized letter of PERUPETRO to the Contractor shall have been delivered to it at least twenty (20) Calendar Days before the date on which PERUPETRO presents this payment claim to ....(*entity of the financial system*).....
2. This guaranty shall expire on the ....., unless .....(*entity of the financial system*)..... has received, prior to this date, a letter from PERUPETRO, absolving .....(*entity of the financial system*)..... and the Contractor from all responsibility under this guaranty, in which case this guaranty shall cease to be effective from the reception date of the said letter from PERUPETRO.
3. Any delay on our part in honouring this guaranty in your favour shall accrue interest equivalent to the Foreign Currency Lending Rate (TAMEX), used by financial institutions and published by the Banking and Insurance Superintendent, applicable during the period of the delay, or any rate which may replace it. Interest shall be calculated from the reception date of the notarial request sent by PERUPETRO to .....(*entity of the financial system*).....

Yours faithfully,

.....  
(*entity of the financial system*)



**APPENDIX "D"**  
**CORPORATE GUARANTY**

Messrs.  
**PERUPETRO S.A.**  
Luis Aldana 320  
Lima 41  
PERU

In accordance with the provisions of section 3.11 of the License Contract for the Exploration and Exploitation of Hydrocarbons in Block ..., to be entered into between PERUPETRO S.A. ("PERUPETRO") and OIL COMPANY, we, ....., hereby stand as joint and several guarantors with ....., to PERUPETRO, in order to guarantee compliance with all its obligations assumed under the minimum work program described in section 4.6 of the Contract of each one of the annual Exploration programs, however amended or changed, submitted by the Contractor to PERUPETRO in compliance with section 5.3 of the Contract.

This guaranty shall remain in force while the obligations derived from the Contract are enforceable. For the purposes of this Guaranty, HEADQUARTER OIL COMPANY submits itself to the laws of the Republic of Peru, expressly waives all claims through diplomatic channels and submits itself to the arbitration procedure for the solution of disputes set forth in Clause Twenty One of the Contract.

Yours faithfully,

.....  
Corporate Guaranty  
(Authorized Officer)

## **APPENDIX "E"**

### **ACCOUNTING PROCEDURES**

#### **1. GENERAL PROVISIONS**

##### **1.1 PURPOSE**

The purpose of this APPENDIX is to establish accounting rules and procedures enabling the Contractor's income, investments, expenditure and operating costs to be determined for the purposes of calculating the "R" Factor referred to in Clause Eight of the Contract.

##### **1.2 DEFINITIONS**

The terms used in this APPENDIX which have been defined in Clause One of the Contract shall have the meaning assigned to them in that clause. The accounting terms included in this APPENDIX shall have the meanings given to them by the accounting rules and practices accepted in Peru and in the international Petroleum industry.

##### **1.3 ACCOUNTING RULES**

- a) The Contractor shall keep its accounts in accordance with current legislation and the accounting principles and practices established and accepted in Peru and in the international Petroleum industry, and in accordance with the provisions of these Accounting Procedures.
- b) The "Accounting Procedures Manual" referred to in section 18.1 of the Contract must take into accounts the stipulations of this APPENDIX.

#### **2. ACCOUNTS LEDGERS, INSPECTION AND ADJUSTMENTS**

##### **2.1 SYSTEM OF ACCOUNTS**

In order to determine the "R" Factor, the Contractor shall keep a special system of accounts to record, in Dollars, income and expenditure related to the Contract Operations. This system shall consist of two main accounts: the "R" Factor Income Account, and the "R" Factor Expenditure Account.

##### **2.2 EXCHANGE RATE**

Transactions carried out in Peruvian currency shall be recorded using the sales exchange rate current on the Day in which the expenditure was effected or the income received. Transactions carried out in Dollars and valuation of the production shall be recorded in accordance with the provisions of point 3.3 herein.

##### **2.3 SUPPORTING DOCUMENTATION**

The Contractor shall keep the original documentation supporting the charges made to the "R" Factor accounts.



## 2.4 “R” FACTOR STATEMENT OF ACCOUNT

The Contractor shall submit to PERUPETRO, within thirty (30) Days following the date of the Declaration of Hydrocarbons Commercial Discovery, Month to Month State Accounts Income and Expenditure of the R Factor for the period between the Date of Signing and the six months preceding the date of the Declaration of Hydrocarbons Commercial Discovery, meaning for all purposes in this section, one semester from January to June and the other from July to December.

Henceforth, Contractor shall submit to PERUPETRO, within the fifteen (15) Days following the end of January and July of each calendar year, a detailed Month per Month Statement of Accounts for the R Factor Income and Expenditure, corresponding to the preceding semester.

### a) Statement of Account of “R” Factor Income

The Month per Month Statement of Account of the “R” Factor Income includes the valuation of Fiscalized Production corresponding to the reported semester. It shall also include, in detail and classified according to nature, all transactions by which the Contractor has received income, including the dates on which this income was effectively received, a short description of the transaction, the number of the accounts receipt, amount in Dollars or in local currency and in Dollars if the income is received in local currency, and the corresponding exchange rate.

### b) Statement of Account of “R” Factor Expenditure

The Month per Month Statement of Account of the “R” Factor Expenditure shall contain, in detail and classified by nature, all transactions by which the Contractor has made payments including the dates on which these payments were effectively made, a short description of the transaction, the number of the accounts receipt, amount in Dollars or in local currency and in Dollars if the income is received in local currency, and the corresponding exchange rate.

## 2.5 INSPECTION OF THE ACCOUNTS AND ADJUSTMENTS

- a) The account ledgers and original documentation supporting the transactions included in each Monthly Statement shall be placed at the disposal of authorized representatives of PERUPETRO, during office hours, for inspection, whenever required.

Inspections of the account ledgers and supporting documentation shall be carried out in accordance with generally accepted auditing rules, including sampling procedures if necessary.

- b) The Statements of Account of the “R” Factor shall be considered to have been accepted if PERUPETRO makes no written objection within a maximum period of twenty four (24) Months commencing on the date they were submitted to PERUPETRO.

The Contractor must reply, providing documents, to comments made by PERUPETRO no later than three (3) Months after receipt of the communication in which PERUPETRO states its comments. If the Contractor fails to do so within the above mentioned period, PERUPETRO’s comments shall be taken as accepted.

- c) Any discrepancy arising from an inspection of the accounts must be resolved by the Parties within a maximum period of three (3) Months commencing on the date on which PERUPETRO receives the Contractor's reply. At the end of this period, the discrepancy shall be put to the Supervisory Committee which shall proceed in accordance with the provisions of section 7.4 of the Contract. If the discrepancy persists, the Parties may agree that it be examined by a firm of external auditors previously accepted by PERUPETRO, or that the procedures set forth in section 21.3 of the Contract be followed. The decision of the external auditors or arbitration tribunal shall be final.
- d) If an inspection of the accounts establishes that in a given Month a different "R" Factor to that which was actually used should have been applied, every adjustment shall accrue interests as it is set forth in section 8.5 of the Contract.

### **3. INCOME AND EXPENDITURE IN THE "R" FACTOR ACCOUNTS**

#### **3.1 INCOME**

The following shall be recognized as income and recorded in the "R" Factor Income Account:

- a) The valuation of Fiscalized Hydrocarbon Production in accordance with Clause Eight of the Contract.
- b) Sales of assets acquired by the Contractor for Contract Operations, the cost of which was recorded in the "R" Factor Expenditure Account.
- c) Services rendered to third parties involving personnel whose remuneration and benefits are recorded in the "R" Factor Expenditure Account and/or involving goods whose acquisition cost has been recorded in the "R" Factor Expenditure Account.
- d) Income from letting assets belonging to the Contractor, whose acquisition cost has been recorded in the "R" Factor Expenditure Account or sub-letting of goods whose hire is charged to the "R" Factor Expenditure Account.
- e) Compensation received from insurance policies taken out in relation to Contract activities for damaged goods, including compensation for loss of profits. The income obtained as a result of a Hedging.
- f) Other income representing credits applicable to charges to the "R" Factor Expenditure Account.

#### **3.2 EXPENDITURE**

From the Date of Signing, all investments, expenditures and operating costs which are duly supported by a corresponding receipt shall be recognized. This recognition shall nevertheless be subject to the following limitations:

- a) Regarding personnel:

The remuneration and benefits granted to Contractor's personnel assigned permanently or temporarily to the Operations. For such purpose the Contractor shall put at disposal of PERUPETRO, as it may deem convenient, the payroll and internal policy of the enterprise.

In general, all remuneration and benefits of the Contractor's operations and administrative personnel incurred in the execution of the Operations shall be recorded, classified according to their nature.

If the Contractor carries out activities other than those of the Contract, the cost of personnel assigned temporarily or partially to the Operations shall be charged to the Expenditure Account in accordance with the provisions of line h) of this point 3.2.

**b)** Regarding services of Affiliates:

When services are provided by Affiliates, the prices charged shall be competitive with those of other companies.

**c)** Regarding materials and equipment:

Materials and equipment acquired by the Contractor shall be recorded in the "R" Factor Expenditure Account in accordance with the following points:

- New materials and equipment (condition "A")

Condition "A" includes new materials and equipment which can be used without any reconditioning whatsoever and they shall be recorded at the price appearing on the corresponding commercial invoice plus those costs generally accepted in accounting practice, including additional importing costs if applicable.

- Used materials and equipment (condition "B")

Condition "B" includes those materials and equipment which, although not new, can be used without any reconditioning whatsoever and they shall be recorded at seventy five per cent (75%) of the prices being quoted at that time for new materials and equipment, or at the purchase price shown on the corresponding commercial invoice, whichever value is lower.

- Materials and equipment (condition "C")

Condition "C" includes those materials and equipment which can be used for their original function after adequate reconditioning and they shall be recorded at fifty per cent (50%) of the prices being quoted at that time for new materials and equipment, or at the purchase price shown on the corresponding commercial invoice, whichever value is lower.

**d)** Regarding freight and transport costs:

Only travel expenses for Contractor's personnel and their families shall be recognized, as well as transport costs for personal and household effects, according to the internal policy of the enterprise.

In transport of equipment, materials and supplies necessary for the Operations, the Contractor shall avoid payment of “false freights”. If this occurs, recognition of such payments shall require PERUPETRO’s express acceptance in writing.

**e)** Regarding insurance:

Premiums and net costs of insurance taken out wholly or partially with Affiliates of the Contractor shall be recognized only insofar as they are competitive compared to insurance companies which are unconnected to the Contractor.

It shall not be considered payments performed as a result of Hedging contracts.

**f)** Regarding taxes:

Only taxes paid in relation to activities inherent in the Contract shall be recognized.

**g)** Regarding expenditure on research:

Research expenditure for the development of new equipment, materials, procedures and techniques to be used in the search for, development and production of Hydrocarbons, as well as expenditure on improvement to these, shall be recognized after approval in writing has been obtained from PERUPETRO.

**h)** Regarding the proportional assignment of general expenditure:

If the Contractor is carrying out activities other than those of the Contract or has entered into more than one contract with PERUPETRO, a proportion of the costs of technical and administrative personnel, the costs of maintaining administrative offices, warehousing costs and expenditure as well as other indirect costs and expenditure shall be charged to the “R” Factor Expenditure Account in accordance with a policy previously proposed by the Contractor and accepted by PERUPETRO.

### **3.3 TIME OF RECORDING**

**a)** Income corresponding to the valuation of Fiscalized Hydrocarbons Production in a given calendar Month, shall be recorded as income for the calendar Month in which it was monitored.

**b)** The income referred to in lines b), c), d), e) and f) of point 3.1 herein, shall be charged to the Income Account at the moment at which it is effectively received.

**c)** Expenditures shall be recorded at the moment at which the corresponding payments are made.

## **4. UNRECOGNISED INCOME AND EXPENDITURE**

### **4.1 UNRECOGNISED INCOME**

The following shall not be recognized as income for the purposes of calculating the “R” Factor:

- a) Financial income in general.
- b) Income received for services rendered by the Contractor or sales of Contractor’s assets occurring before the Signature Date of the Contract.
- c) Income received for activities not related to the Contract Operations.

#### **4.2 UNRECOGNISED EXPENDITURE**

Payments made for the following concepts shall not be recognized as expenditures for the purposes of calculating the “R” Factor:

- a) Investments, expenditure and costs incurred by the Contractor before the Signature Date.
- b) Interest paid on loans, including interest on suppliers’ credit.
- c) Financial costs in general.
- d) The cost of inventories in the event of a transfer of Contractor’s rights in virtue of the Contract.
- e) Depreciation and amortization of assets.
- f) Amounts payable as a result of failing to comply with contractual obligations, as well as fines, penalties and compensation payments imposed by the authorities, including those imposed as a result of trials..
- g) Fines, surcharges and adjustments derived from failure to comply with prompt payment of taxes currently in force in Peru.
- h) Income Tax applicable to the Contractor and Tax on to profits available to the parent company abroad, if applicable.
- i) Value Added Tax and Municipal Promotion Tax, unless it is an expenditure according to Income Tax Law.
- j) Donations in general, except those approved by PERUPETRO.
- k) Publicity expenses, except those approved by PERUPETRO.
- l) Costs and expenditures incurred for transport and sale of Hydrocarbons beyond the Production Fiscalization Point.
- ll) Investment in facilities for the transportation and storage of Hydrocarbons produced in the Contract Area, after the Production Fiscalization Point.
- m) Other investments and expenditures not connected with the Contract Operations.

#### **5. REVISION OF ACCOUNTING PROCEDURES**

The provisions of these Accounting Procedures may be modified by agreement between the Parties, indicating the date on which such modifications take effect, without detriment of the corresponding regulations.

**APPENDIX "F"****EXPLORATORY WORK UNITS  
TABLE OF EQUIVALENCIES**

<b>TABLE OF EQUIVALENCIES OF THE EXPLORATORY WORK UNIT - EWU</b>		
<b>Activitiy</b>	<b><u>EWU - Jungle</u></b>	<b>EWU- Northwest and other</b>
<b>Geophysic</b>		
Seismic 2D – Km	1,00	0,50
Seismic 3D – Km <sup>2</sup>	3,00	1,30
Reprocessing 2D - Km	0,02	0,02
Gravimetry – Km	0,02	0,02
Magnetometry– Km	0,02	0,02
Studies per period	20	20
<b>Exploratory Wells</b>		
<b>Depth – m</b>		
0 – 1000	0,10 x m	0,045xm
1001 – 2000	0,13 x m	0,050xm
2001 – 3000	0,18 x m	0,055xm
3001 – 4000	0,22 x m	0,065xm
4001 upward	0,25 x m	0,075xm

Notice: To the effect of valuation of the guaranties established in section 3.10, it shall be used the following equivalence: 1EWU = US\$ 3,000

**APPENDIX "G"**  
**GUARANTY LETTER**

GUARANTY LETTER N°  
Lima,  
Messrs.  
PERUPETRO S.A.  
Lima

Dear Sirs,

We, .....(*entity of the financial system*)..... hereby stand as joint and several guarantors with ....., hereinafter referred to as the Contractor, to PERUPETRO S.A., hereinafter referred to as PERUPETRO, for the sum of XXXXX and 00/100 Dollars (US\$ XXXX) in order to guarantee faithful compliance of the Contractor's technical proposal for the second period of the exploration phase of the License Contract for the Exploration and Exploitation of Hydrocarbons in Block XXX, signed with PERUPETRO (hereinafter called the Contract).

The obligation assumed by .....(*entity of the financial system*)..... under this Guaranty is limited to paying PERUPETRO the sum of XXXXXX and 00/100 Dollars (US\$ XXXX) against their request for payment.

1. This is an irrevocable, unconditional, joint and several guaranty, without excussio, automatically executable and payable, whilst it is in force, against presentation of a notarial letter sent by PERUPETRO to .....(*entity of the financial system*)....., requesting payment of XXXXX and 00/100 Dollars (US\$ XXXXX) and including a declaration that the Contractor has failed to comply with some or all of the obligations referred to above and accompanying this letter, as the only precaution and justification, a certified copy of the notarized letter addressed by PERUPETRO to the Contractor requires compliance with the obligation referred to above, with notice of its intent to redeem the bond, the notarized letter of PERUPETRO to the Contractor shall have been delivered to it at least twenty (20) Calendar Days before the date on which PERUPETRO presents this payment claim to ....(*entity of the financial system*).....
2. This guaranty shall expire on the .....(a day before the beginning of the second period of the exploration phase of the Contract) unless .....(*entity of the financial system*)..... has received, prior to this date, a letter from PERUPETRO, absolving .....(*entity of the financial system*)..... and the Contractor from all responsibility under this guaranty, in which case this guaranty shall cease to be effective from the reception date of the said letter from PERUPETRO.
3. Any delay on our part in honouring this guaranty in your favour shall accrue interest equivalent to the Foreign Currency Lending Rate (TAMEX), used by financial institutions and published by the Banking and Insurance Superintendent, applicable during the period of the delay, or any rate which may replace it. Interest shall be calculated from the reception date of the notarial request sent by PERUPETRO to .....(*entity of the financial system*).....

Yours faithfully,

.....  
(*entity of the financial system*)