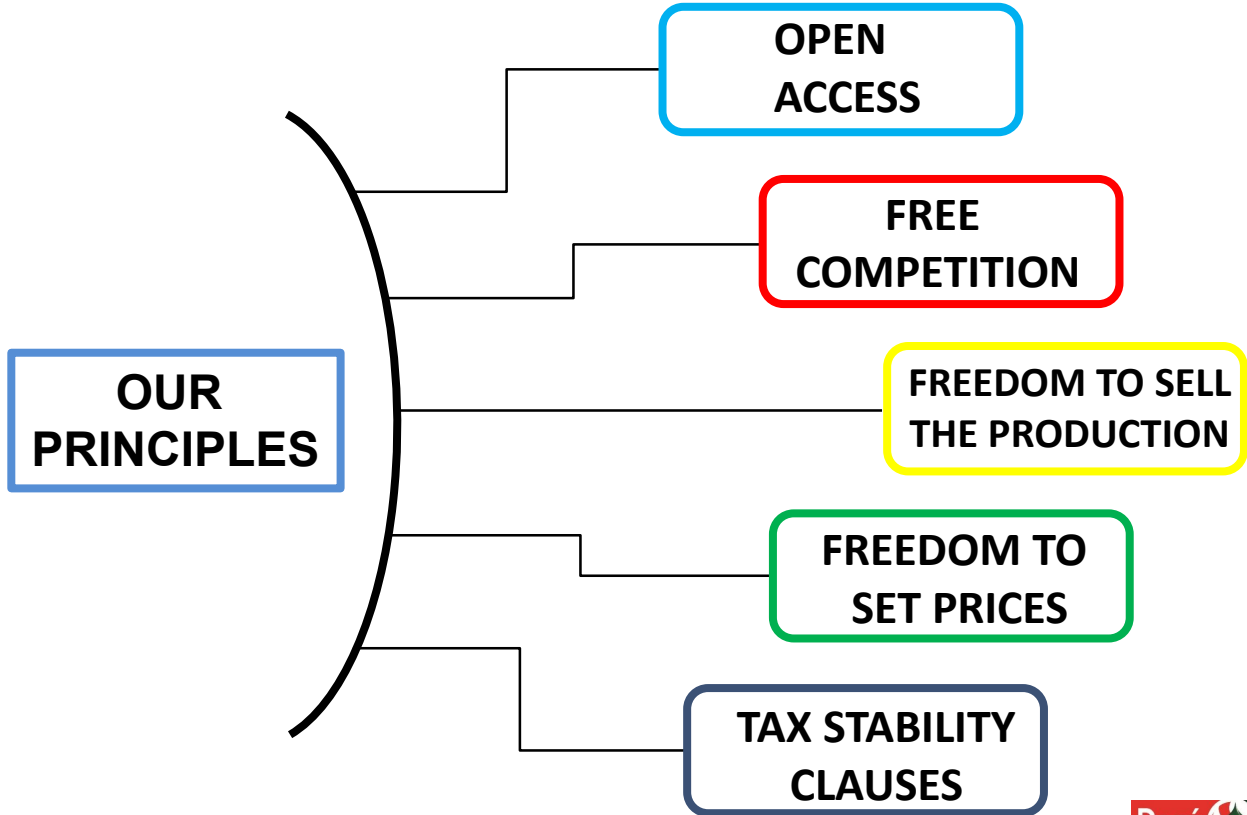




- Peru: Energy, Oil & Gas Profile
-

- E&P Business Opportunities
-

- **Peruvian Contracting Framework**
-





Important Rules

- **Qualification Requirements:**
simplified process for Top 100.
- **New Citizenship participation rules:**
more and better information.
- **Prior Consultation** to Native Communities.
- Environmental **Certification**.



How to Step in Peru?

DIRECT NEGOTIATION:

- Proved High Technical Capacity, or
- Listed in the “The Energy Intelligence Top 100: Global NOC & IOC Rankings” or “Top 250 Global Energy Company Rankings”.

01

SELECTION PROCESS

- New and mature blocks to be offered: 2020-2022.

02

TECHNICAL EVALUATION AGREEMENTS

- On Frontier and Semi-explored areas.
- First Option Right to Negotiate a License Agreement.

03



Technical Evaluation Agreements

- Area exclusivity: **maximum 690,000 ha** (with exceptions).
- **Right of First Option for direct negotiation** of a License Contract.
- Possibility to accredit multi-client data.
- OC shall submit progress, evaluation and final reports
- Bond for 10% of the work program total value or US\$20,000, whichever is greater.

Non intrusive
geophysical
methods

Geochemical
methods

Modeling of
Petroleum Systems

Cartographic
Satellite methods

Geological-
geophysical
reevaluation

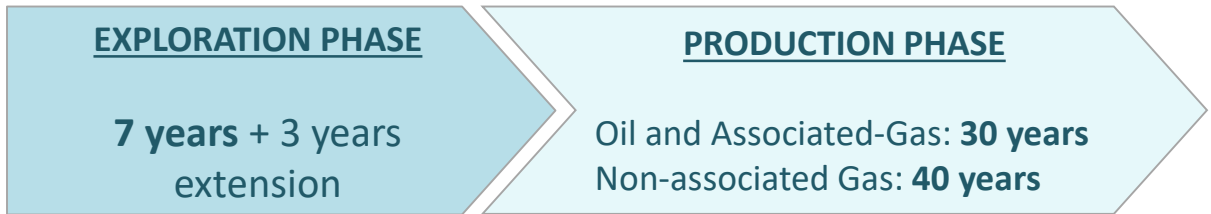
Seismic
Reprocessing

Aerogravimetry /
Aeromagnetometry

Other of superficial
prospection
(sampling and
analysis)



Contract Period



Royalties linked to success

From **5% to 20%**, depending on the production rate

Production (MBPD)	Royalty (%)
< 5	5
5 – 100	5 – 20
> 100	20



2019 Achievements

- Domestic Oil Production increased 30%.
 - Short period to put oil onto production (Block 95)
 - Approval of promotional royalties for incremental production (Block X).
- Reinforcement of Social Engagement Strategy.
- Signature of Tullow's Contract for Z-64 (Tumbes' Offshore).
- 6 TEAs BP - Offshore
- 2 TEAs YPF – Ucayali basin.
- 3 new offshore Multi-client projects.
- **First Exploratory Well in intermediate water depth.**



2020 Goals



- Increase production from 53,000 to 70,000 BPD
- New 08 License Contracts / TEAs.
- Aggressive promotion campaign.
- Approval and signature of 4 offshore License Contracts with Tullow.
- At least 2 new Multi-client data for onshore projects.
- Support the Ministry of Energy and Mines's in Prior Consultation Processes for Blocks 192, 200 and 201.



ARTICULATING EFFORTS FOR A NEW HYDROCARBON INDUSTRY IN PERU



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